## History

1983

Company established end December (capital: 6 million EUR)

1994

Listed on the Brussels stock exchange, now called Euronext Brussels



1996

Adopted Belgian SICAFI status

2005

- First healthcare real estate investments in Belgium
- First public-private partnership: the Antwerp Courthouse





2012

- First healthcare real estate investments in the Netherlands
- Adopted FBI status (Dutch REIT regime) in the Netherlands

2011

- Launched partnership with MAAF for a portfolio of 283 insurance agencies in France (Cofinimur I)
- · Issued first convertible bonds

2008

- First healthcare real estate investments in France
- Adopted SIIC status (French REIT regime)
- First ISO 14001 certification

2007

Launched partnership with AB InBev Group for a portfolio of 1,068 pubs and restaurants located in Belgium and the Netherlands (Pubstone)



## 2014

- First healthcare real estate investments in Germany
- Adopted RREC status in Belgium
- First sustainability report based on the GRI index

## 2015

- Capital increase with preference rights in the amount of 285 million EUR
- Continued investing in healthcare real estate in the Netherlands and Germany



## **2016**

- Continued investing in healthcare real estate in the Netherlands and Germany
- Opened first Flex Corner® and The Lounge® sites
- · Issued green & social bonds

## 2020

- First healthcare real estate investments in Finland
- Capital increases in the amount of nearly 143 million EUR
- Issued a first 500 million EUR benchmark sustainable bond
- More than 700 million EUR invested, including nearly 600 million EUR in healthcare real estate in Europe
- 59% of the consolidated portfolio invested in healthcare real estate

## 2019

- Launched the 30³ project, aimed at reducing the portfolio's energy intensity by 30% by 2030 from 2017 levels, based on SBTi (Science Based Targets initiative)
- Continued to accelerate investments in healthcare real estate (almost 500 million EUR)
- First healthcare real estate investments in Spain
- Accelerated rebalancing of the office portfolio to the Brussels' Central Business District
- Over 56% of the consolidated portfolio invested in healthcare real estate

## 2018

- Capital increase with irrevocable allocation rights in the amount of 155 million EUR
- Accelerated investments in healthcare real estate (300 million EUR)
- Initiated the rebalancing of the office portfolio



## 2022

- Almost 550 million EUR invested in healthcare real estate in Europe
- 70% of the consolidated portfolio invested in healthcare real estate
- Capital increases in the amount of nearly 114 million EUR
- Further disposal of part of the Cofinimur I portfolio (property of distribution newtorks) for more than 50 million EUR
- 76 million EUR divested in office buildings

## 2021

- Almost 1 billion EUR invested in healthcare real estate in Europe
- First healthcare real estate investments in Ireland, Italy and the United Kingdom
- 67% of the consolidated portfolio invested in healthcare real estate
- Contribution of the office portfolio into a subsidiary
- Capital increases in the amount of nearly 565 million EUR
- Partially disposed of the Cofinimur I portfolio (property of distribution networks) for more than 40 million EUR

## 2023

- Inclusion in the new Euronext BEL ESG index and the Financial Times 500 Europe's Climate Leaders list
- Achievement of the zero net investment target set at the beginning of the year (with a neutral impact on the debt-to-assets ratio)
- 75% of the consolidated portfolio invested in healthcare real estate
- Capital increases in the amount of nearly 247 million EUR
- Completion of the disposal of the Cofinimur I portfolio (property of distribution networks) for a total amount of approximately III million EUR
- 40<sup>th</sup> anniversary of the group on 29.12.2023



## About Cofinimmo

The pandemic that the world has been experiencing in recent years has highlighted the importance of the healthcare sector for each and every one of us. Through its investments, Cofinimmo is actively participating in the operation, maintenance, expansion and renewal of the healthcare property portfolio in Europe.

Cofinimmo has been acquiring, developing and managing rental properties for 40 years.

The company has a portfolio spread across Belgium, France, the Netherlands, Germany, Spain, Finland, Ireland, Italy and the United Kingdom with a value of approximately 6.2 billion EUR. Responding to societal changes, Cofinimmo's mission is to provide high-quality care, living, and working spaces to partner-tenants that directly benefit their occupants.

'Caring, Living and Working - Together in Real Estate' is the expression of this mission.

Thanks to its expertise, Cofinimmo has assembled a healthcare real estate portfolio of approximately 4.7 billion EUR in Europe.

As an independent company applying the highest standards of corporate governance and sustainability, Cofinimmo offers tenant services and manages its portfolio through a team of approximately 155 employees in Brussels, Paris, Breda, Frankfurt and Madrid.

Cofinimmo is listed on Euronext Brussels (BEL20) and benefits from the REIT status in Belgium (RREC), France (SIIC) and the Netherlands (FBI). Its activities are supervised by the Financial Services and Markets Authority (FSMA), the Belgian regulator.

6.2 billion EUR

Fair value of the porfolio on 31.12.2023

Cofinimmo is active in

9 countries

## **Risk factors**

Following the 21.07.2019 entry into force of the European Parliament and Council's Regulation (EU) 2017/1129 of 14.06.2017, known as the 'Prospectus' Regulation, in particular its provisions for the presentation of risk factors, this section includes only the specific and most significant risk factors faced by the Cofinimmo group. The inclusion of each risk factor is based on the probability of its occurrence and the estimated impact on the group. Relevant risk factors are grouped into categories (numbered F.1 through F.5) and sub-categories (numbered F.1.1.1 through F.5.2), they are ranked according to their nature, the most significant risks being listed first within each category. The numbering of the risk factors makes it easier to refer from one factor to another and identify possible interdependencies. The quantified impacts of the various risk factors can be interpreted in light of the group's 2023 financial results: it is recalled that the group generated a net result - group share of -55 million EUR and a net result from core activities - group share\* of 241 million EUR. The group had net assets of 3,623 million EUR (i.e. 98.61 EUR per share), a 43.8% debt-toassets ratio, and contractual rents of 355 million EUR as at 31.12.2023.

## Structure of risk factors

## F.1 Risks associated with Cofinimmo's activities and sectors of activity

## F.1.1 Economic context

- F.1.1.1 Global context
- F.1.1.2 Leasing market conditions in the group's operating segments
- F.1.1.3 Investment market conditions in the group's operating segments
- F.1.1.4 Interest rate volatility
- F.1.1.5 Situation of some healthcare operators

## F.1.2 Property portfolio

- F.1.2.1 Negative change in the fair value of property
- F.1.2.2 Investments subject to conditions

### F.1.3 Customers

- F.1.3.1 Concentration risk
- F.1.3.2 Vacancy rate

## F.2 Risks relating to Cofinimmo's financial position

- F.2.1 Liquidity risk
- F.2.2 Contractual obligations and legal parameters
- F.2.3 Change in the group's public financial rating
- F.2.4 Risks arising in the event of a change of control

## F.3 Legal and regulatory risks

- F.3.1 RREC, FIIS, SIIC and SOCIMI regimes
- F.3.2 Changes in social security schemes
- F.3.3 FBI regime
- F.3.4 Preventive double taxation agreement between Belgium and France

## F.4 Risks relating to internal control

## F.5 Environmental, social and governance risks

- F.5.1 Building sustainability
- F.5.2 ESG and sustainability transparency

## F.1. Risks associated with Cofinimmo's activities and sectors of activity

### F.1.1 Economic context

### F.1.1.1 Global context

Cofinimmo's activities are conducted in a global context which has undergone multiple upheavals in recent years: following the outbreak of the COVID-19 coronavirus pandemic early 2020, inflation started to rise in Europe in the second half-year of 2021 to reach high levels in 2022 (to slow down in 2023), which led to a general increase in nominal interest rates (on the wane since Q4 2023), and war broke out again on the European continent in 2022, followed by the conflict in Israel and Gaza in Q4 2023.

In this respect, the situation in Ukraine and the consequences deriving from the sanctions taken towards Russia, as well as the situation in Israel and Gaza, have no direct impact on the group's activity nor its financial result, since the group is not active in these geographical areas (it should be noted that Finland, which shares a border with Russia, represents 2.5% of the group's investment properties). The independent real estate valuers' report mentions an explanatory note on the situation in Ukraine, in Israel and Gaza, and/or the current high volatility of markets. The indirect impact of the situation in these geographical areas can be assessed through the following risk factors:

- high inflation and increasing energy prices: risk factors 'F.1.1.2 Leasing market conditions in the group's operating segments', 'F.1.3.2 Vacancy rate';
- delays or budget overruns in the implementation of development projects: risk factor 'F.1.2.2 Investments subject to conditions';
- increasing interest rates: risk factors 'F.1.1.3 Investment market conditions in the group's operating segments', 'F.1.1.4 Interest rate volatility', 'F.1.2.1 Negative change in the fair value of property', 'F.2.1 Liquidity risk', 'F.2.2 Contractual obligations and legal parameters', 'F.2.3 Change in the group's public financial rating'.

In addition, although COVID-19 is no longer a global health emergency, the virus is still circulating. As a reminder, from the beginning of 2020, Cofinimmo has implemented several measures to ensure continuity, while prioritising the health of all its stakeholders.

The group's operational teams remained in close contact with tenants to ensure the continuity of services and help them get through this difficult period, followed by a period of high inflation. Cofinimmo reviews the financial and operational situation of its counterparties on a case-by-case basis to find a balanced solution where appropriate. In this context, Cofinimmo recognised writedowns of 2.0 million EUR on trade receivables in 2020, with no equivalent in 2021, of 1.4 million in 2022 and 0.3 million EUR in 2023.

In addition to the information included in this document, note that  $\dot{}$ 

- in the office segment, surface areas leased directly to merchants (retailers, restaurants, etc.) represent less than 0.2% of the group's contractual rents;
- in the healthcare real estate segment, sport & wellness centres account for less than 3% of the group's contractual rents. These centres, located in Belgium and Germany, have been closed intermittently to the public as from March 2020 and have only been fully reopened in June 2021. Nevertheless, the current situation calls for caution:

• in the property of distribution networks segment, the Pubstone portfolios of pubs and restaurants in Belgium and the Netherlands represent less than 10% of the group's contractual rents. Although Cofinimmo's counterparty is the A- rated AB InBev group (S&P rating on 16.02.2024), the world's leading brewer, it is not excluded that a decrease in the fair value will be recognised in the 2024 financial year, based on the evolution of market parameters or due to the evolution of contamination caused by COVID-19 and the measures that could be taken by the authorities to mitigate it (such as a new mandatory shut-down of the hospitality sector).

## F.1.1.2 Leasing market in the group's operating segments

The leasing market in the group's two main operating segments (healthcare real estate in Europe, office property in Belgium, primarily Brussels) could experience a fall in demand, over-supply, or the weakening of the financial position of its tenants. The effects of high inflation in Europe can be assessed (see also F.1.3.2) in terms of the weakening financial situation of tenants, as inflation indexed rents (or expenses, mainly energy related) may become unaffordable for some tenants.

### Potential effects:

- 1. A decrease in net income resulting from an increase in the vacancy rate and associated costs. At 31.12.2022, a 1% increase in the vacancy rate would have had an impact of around -2.5 million EUR on the net result group share. For offices, the impact would have been -0.8 million EUR.
- 2. Weakening of tenants' solvency and an increase in doubtful accounts reducing the collection of rent and/or expenses charged to the tenants by the owners. At 31.12.2023, trade receivables amount to 45 million EUR (see Note 28 of the consolidated accounts). In the course of the 2023 financial year, writedowns in the amount of 0.3 million EUR have been recognised, down compared to 2022, when it amounted to 1.4 million EUR. An increase in writedowns of 1 million EUR would have represented a decrease in the net result group share of 1 million EUR.
- 3.A decrease in the fair value of investment properties (see F.1.2.1. below).

## F.1.1.3 Investment market conditions in the group's operating segments

The investment market in the group's two main operating segments (healthcare real estate in Europe, offices in Belgium, primarily Brussels) currently see a fall in activity (decrease in the number of transactions, mainly due to the expectation gap between selling and buying real estate investors). This can lead to a reduction in the market price observed by independent real estate valuers for properties comparable to those held by the group, which would be reflected in the fair value of the group's investment properties.

### Potential effects:

1. A decrease in the fair value of investment properties (see F.1.2.1 below).

### F.1.1.4 Interest rate volatility

Short-term and/or long-term benchmark interest rates may be subject to significant fluctuations in international financial markets, particularly in the context of rising inflation. As at 31.12.2023, half of the 2.7 billion EUR financial debt was concluded at a fixed rate and half at a floating rate. The floating-rate debt

The secret flower is a

is subject to he es and the fixedrate debt, the interest rate risk was fully hedged at the end of the financial year (situation as at 31.12.2023). However, as the financial debt fluctuates on a daily basis, while the fixed rate debt and hedges are determined by the financing and hedging contracts in place at 31.12.2023, the group remains sensitive to changes in market interest rates on the unhedged portion of the variable rate financial debt. In addition, property investments are generally (very) long-term investments and the group therefore needs to periodically refinance its financial debt (taking into account the group's target debt-to-assets ratio), which has a shorter maturity than the investments, and/or to enter into new hedging transactions (also with a shorter maturity). Thus, as at 31.12.2023, the anticipated market interest rate risk was fully hedged as part of the long-term interest rate hedging policy. The hedging at each year-end will gradually decrease to nearly 80% (or more) at the end of 2027 based on the outlook of the debt assumptions (coverage ratio of 100% at the end of 2024, 94% at the end of 2025, 91% at the end of 2026 and 83% at the end of 2027). The unhedged part of the financial debt (which fluctuates on a daily basis) means that Cofinimmo remains exposed to fluctuations in short-term market interest rates. It should also be noted that the forecast debt may differ from the actual debt, which could result in additional exposure to fluctuations in market interest rates.

### Potential effects:

- 1. An increase in financial charges in the event of an increase in interest rates, on the debt portion that has been concluded at a floating rate and that would not be hedged, and therefore a decrease in net assets per share\*. In 2024, assuming that the debt structure and level remain identical to those at 31.12.2023, and disregarding the hedging instruments put in place, an increase in interest rates of 50 basis points would result in an 26 basis points increase in the financing cost, a decrease in the net result group share of 7.3 million EUR and a decrease in net assets per share\* of 0.20 EUR. Taking into account the hedging instruments put in place, an increase in interest rates of 50 basis points would not have a noticeable impact.
- 2. A change in the fair value of financial instruments in the event of a change in interest rates, and hence a change in the net result - group share and in net assets per share\*. In 2024, a negative change in the fair value of financial instruments of 1 million EUR would represent a decrease in the net result - group share of 1 million EUR and a decrease in net assets per share\* of 0.03 EUR. A positive change would have an opposite effect of the same magnitude.

## F.1.1.5 Situation of some healthcare operators

The effects of the recent situation around some healthcare operators, mainly in France and Germany (see page 40 of this document), can be assessed from different angles that fit into the risk factor analysis:

- leasing market conditions in the group's operating segments (see F.1.1.2): should the occupancy rate of the said operators durably be affected and/or as a result of an increase in their operating or financial expenses;
- concentration risk (see F.1.3.1): should some of the group's current tenants be involved in a business combination;

- vacancy rate (see F.1.3.2): in the event of early termination of leases:
- changes to social security schemes (see F.3.2): should the legal framework in which these operators operate change in a way that it becomes unfavourable to their development or to the respect of their existing commitments towards the owners of the properties they operate;
- lack of ESG transparency (see F.5.2): in the event of a contagion effect on the reputation of Cofinimmo and/or the other owners of properties operated by these tenants.

As a regulated real estate company, Cofinimmo is in no way involved in the operation of the sites leased to healthcare operators. The occupancy rate is managed by the operator of the sites, and the rents are independent of the local occupancy rate or the financial performance, within the framework of long-term contracts (see pages 82 to 86 of chapter 'Compostion of consolidated portfolio' for more details on diversification in terms of tenant and geography).

## F.1.2 Property portfolio

### F.1.2.1 Negative change in the fair value of property

The market value of the group's investment properties, as reflected by the fair value recognised in the balance sheet, is subject to changes and depends on various factors. Some of these factors are outside the group's scope of action, such as a decrease in demand and occupancy rate of the group's operating real estate segments, a change in interest rates in the financial markets, or an increase in real estate transfer tax in the group's operating geographical areas. Other factors also play a role in the valuation of investment properties, such as their technical condition, commercial positioning, or the investment budgets necessary for proper functioning and marketing. A significant negative change in the fair value of investment properties from one period to another would represent a significant loss in the group's income statement, with an adverse effect on its net assets and debt-to-assets ratio. The high level of inflation currently observed in Europe, which led to an increase in nominal interest rates, is likely to generate changes in the fair value of buildings that can be positive (as a result of inflation) or negative (as a result of nominal interest rates).

### Potential effects:

- 1. At 31.12.2023, a 1% change in value would have had an impact of around 62.3 million EUR on the net result (compared to 62.0 million EUR at 31.12.2022), 1.70 EUR on the net asset value per share\* (compared to 1.89 EUR at 31.12.2022) and 0.42% on the debt-to-assets ratio (compared to 0.43% at 31.12.2022).
- 2. If the cumulative changes in the fair value of properties (representing a cumulative unrealised gain of 188 million EUR as at 31.12.2023) were to be reduced to a cumulative unrealised loss in value of -805 million EUR (which would mean a writedown of 993 million EUR), the group would be partially or totally unable to pay dividends. The amount of 805 million EUR results from the application of article 7:212 of the Belgian Code of Companies and Associations (see page 329 of this document). It includes in particular distributable share premiums (of about 619 million EUR), and is understood to be after the effect of the distribution in 2024 of the proposed dividend for the 2023 financial year.

## F.1.2.2 Investments subject to conditions

Some investments announced by the Cofinimmo group are subject to conditions, particularly for (re)construction, renovation, extension and acquisition projects that have not yet been formally completed. The committed investment programme represents 290 million EUR still to be made in 2024 (255 million EUR) and after 2024 (35 million EUR), mainly in healthcare real estate (detailed on page 44 for healthcare real estate and 77 for offices). The main condition for each of these projects to contribute to the result in accordance with the announcements made at the time of their completion is that the project is completed. A project for which construction has not yet commenced is also generally subject to obtaining the necessary permits.

### Potential effects:

 Insofar as the return generated by these investments is already reflected in the outlook (see also F.4 below) and in the market price of Cofinimmo shares, the outlook and the price are exposed to downside risks in the event of significant delay or non-completion of these investments.

### F.1.3 Customers

### F.1.3.1 Concentration risk

Concentration risk is assessed for buildings, locations, and (groups of) tenants or operators. As at 31.12.2023, the Cofinimmo group had a diversified customer base (nearly 300 groups of tenants or operators), of which more than 70 in healthcare real estate. In 2023, the group's five main (groups of) tenants or operators generated 44.8% of gross rental revenues. The two main (groups of) tenants or operators accounted respectively for 15.3% (Clariane¹ group) and 9.3% (AB InBev) of these revenues. Furthermore, the public sector generated 5.8% of gross rental revenues.

## Potential effects:

- Significant reduction in rental income and hence net result

   group share, and net assets per share\* in the event of the
   departure of major tenants or operators.
- 2. Collateral effect on the fair value of investment properties (see F.1.2.1 above).
- 3. Non-compliance with the diversification obligations provided for by the RREC legislation, which mandates that 'no transaction carried out by a public RREC can have the effect that more than 20% of its consolidated assets are placed in real estate assets (...) that form a single set of assets, or increase this proportion further, if it is already higher than 20%, irrespective of the cause of the initial exceedance of this percentage'. A set of assets is defined as 'one or more buildings or assets (...) whose investment risk is to be considered as a single risk for the public RREC' (article 30 of the RREC law). The fair value of investment properties operated by entities of the Clariane and AB InBev groups represents respectively 13.4% and 6.5% of the consolidated assets.

### F.1.3.2 Vacancy rate

A vacancy may arise in the event of non-renewal of expiring rental contracts, early termination, or unforeseen events, such as tenant/operator bankruptcies (see chapter 'Composition of consolidated portfolio'). Given the high occupancy rate observed as at 31.12.2023 in the group's operating sectors (healthcare real

estate: 99.4%; offices: 93.9%; property of distribution networks: 99.8%; group: 98.5%), the risk of future rental vacancies is naturally greater than the opportunity to increase the occupancy rate in each of these segments. The effects of the high level of inflation in Europe can be assessed (see F.1.1.2) in terms of vacancy rate, should inflation be such that it makes indexed rents unaffordable for some tenants and increases vacancies.

### Potential effects:

1. As at 31.12.2023, a 1% increase in the vacancy rate at group level would have had an impact of about 3.6 million EUR on the net result – group share, excluding amounts normally borne by tenants/operators and marketing costs borne by the group.

## F.2 Risks related to Cofinimmo's financial situation

## F.2.1 Liquidity risk

Cofinimmo's investment strategy is largely based on its ability to raise funds, whether borrowed capital or shareholder's equity. This ability depends particularly on circumstances that Cofinimmo does not control, such as the state of international capital markets, banks' ability to grant credit, market participants' perception of the group's solvency, market participants perception of real estate in general and on the group's operating segments in particular. The group could therefore encounter difficulties in obtaining financing necessary for growth or for the exercise of its activities. Cofinimmo monitors liquidity risk on an ongoing basis by keeping a close eye on the debt-to-assets ratio, headroom on committed credit lines, interest rate hedging, the cost of debt and net result from core activities - group share\* (in absolute terms and per share), while maintaining an ongoing dialogue with investors in the capital markets and with its network of banking institutions. As at 31.12.2023, Cofinimmo's financial debt consisted mainly of bonds, commercial paper and bank loans. This debt was fully hedged, resulting in an average cost of debt\*, including bank margins, of 1.4%. In addition, the maturities for the years 2024 and 2025 have been limited to approximately 13% of total financing. The chapter 'Financial resources management' of this document details the group's financing strategy and the manner in which it is implemented. It also presents the group's debt structure and a timetable of financial commitments.

### Potential effects:

- 1. Inability to finance acquisitions or development projects.
- 2. Financing at a higher cost than expected, with an impact on net result - group share, and hence on net assets per share\*.
- Inability to meet the group's financial commitments (operating activities, interest or dividend payments, repayment of maturing debts, etc).

## F.2.2 Contractual obligations and legal parameters

Cofinimmo group is contractually or statutorily obliged to comply with certain obligations and certain parameters or ratios, particularly within the framework of its contracted credit agreements. Non-compliance with these commitments, parameters, or ratios entails risks for the group. The main legal obligations, parameters, or ratios are specified in regulations on regulated

real estate companies (Belgian law of 12.05.2014 and royal decree of 12.07.2014).

The most relevant elements for risk factors are the debt-to-assets ratio (limited to 65% by regulations and 60% by credit agreements) and the assessment of concentration (see F.I.3.1 above).

### Potential effects:

- Penalties imposed by the regulator in the event of non-compliance with legal obligations or the corresponding parameters or ratios
- 2. Loss of confidence from the group's credit providers, or even the arising of early repayment obligations for some or all loans. Almost all of the debt instruments (representing 3.7 billion EUR as at 31.12.2023) are indeed subject to acceleration or cross-default clauses.

### F.2.3 Change in the group's public financial rating

Cofinimmo group has a public financial rating determined by an independent rating agency. This rating may be adjusted at any time. Standard & Poor's gave Cofinimmo a BBB rating between May 2012 and May 2013. The rating was then reduced to BBB- between May 2013 and May 2015. Since 2015, Cofinimmo benefits from a BBB rating for its long-term debt (stable outlook) and A-2 for its short-term debt (confirmed on 21.03.2023, commented in the S&P bulletin on 03.05.2023 and updated on 09.10.2023).

### Potential effects:

- A rating downgrade would have a direct effect on the group's financing cost, and therefore on net result - group share, and on net assets per share\*.
- 2. A rating downgrade could also have an indirect effect on credit providers' willingness to lend to Cofinimmo, on its financing cost, or on its ability to finance its growth and activities.

## F.2.4 Risks arising in the event of a change of control

Most of the loan agreements (syndicated loan, bilateral loans, bonds, etc.) concluded by Cofinimmo group include a so-called 'change of control' clause. This ensures that in the event of a change of control of Cofinimmo SA/NV (or more precisely in the event of the acquisition of control of Cofinimmo SA/NV, of which only one shareholder currently exceeds the 5% transparency notification threshold), lenders have the option to cancel the loans granted and require early repayment. As Cofinimmo's shareholder base is widely dispersed, a change of control is a real possibility. Belgium, and the REITs in particular, have seen two recent examples: the acquisition of control of 100% of the shares and delisting of Befimmo on 06.01.2023 and the conditional voluntary public tender offer on all outstanding shares of Intervest Offices & Warehouses since 17.10.2023.

## Potential effects:

 Early repayment of loans, to be financed by significant asset disposals, shareholder's equity contributions in cash, or new financing.

## F.3 Legal and regulatory risks

## F.3.1 RREC, FIIS, SIIC and SOCIMI regimes

Cofinimmo and some of its subsidiaries have the particular tax status in Belgium and in France of regulated real estate company ('RREC', qualified as public in the case of Cofinimmo SA/NV, and institutional in the case of certain subsidiaries), specialised real

estate investment funds ('FIIS'), of listed real estate investment company ('SIIC'), and of sociedades cotizadas de inversion en el mercado inmobiliario ('SOCIMI'). These statuses are reflected in tax transparency for their activities in Belgium, France and Spain. They are granted subject to the fulfilment of a series of conditions determined by the Belgian Law of 12.05.2014 ('RREC law') and the royal decree of 12.07.2014 ('RREC royal decree'), together comprising the 'RREC legislation', the royal decree of 09.11.2016 on specialised real estate investment funds and the French and Spanish legislations. There is therefore a risk of non-compliance of the group's activities with these regulatory requirements. In addition, legislation may be subject to change by the legislator (see section 'Standing document' on page 374).

Furthermore, when a Belgian company under common law is absorbed by a SIR, or obtains the status of SIRI or FIIS, it is liable for an exit tax on its unrealised capital gains and tax-exempt reserves, at a rate lower than the common law tax rate. The exit tax is calculated in accordance with the provisions of Belgian circular Ci.RH.423/567.729 of 23.12.2004, the interpretation or practical application of which may be modified at any time. The real value of a property as referred to in the circular is calculated after deduction of real estate transfer tax or VAT. This real value differs from (and may therefore be lower than) the fair value of the property as provided in the IFRS balance sheet of Cofinimmo.

### Potential effects:

- 1. In the event of non-compliance, the sanctions may go as far as the loss of the status in question, including losing the tax transparency benefit. This would cause a significant reduction in net result - group share, and net assets per share\*, as well as an obligation to repay a large number of loans early.
- 2.A decrease in net result group share, and net assets per share\*, in the event of an unfavourable legislative change.
- 3. An increase in the revenue base on which the exit tax is calculated, decreasing net result group share, and net assets per share\*.

## F.3.2 Changes to social security schemes

In healthcare real estate (accounting for 74% of contractual rents and 75% of investments properties), the income of tenants/operators is often derived from subsidies provided by the local social security scheme, at least partially, whether directly or indirectly. These schemes depend on national, regional or local authorities, and are subject to reform from time to time.

## Potential effects:

- A reduction in the healthcare real estate tenants'/operators' solvency in the geographical area affected by any unfavourable reform, with an adverse impact on their ability to honour commitments to Cofinimmo (see F.1.1.2 above).
- 2. A decrease in the fair value of part of the investment properties and net assets per share\* (see F.1.2.1 above).

## F.3.3 FBI regime

Cofinimmo benefits (through its subsidiary Superstone) from the 'Fiscale Beleggingsinstelling' ('FBI') status in the Netherlands, as reflected in the tax transparency for its activities. This status is granted subject to meeting a series of conditions determined by Dutch legislation. In early 2020, the Dutch tax authorities informed Cofinimmo SA/NV it would have to undergo a shareholding test to ensure it meets the requirements for being

## The secret fruit is a

considered an FBI, which are conditional on Superstone's activities and shareholder structure.

In December 2021, the Dutch Ministry of Finance lifted an uncertainty regarding one of the formal conditions in accordance with recent European case law (DEKA ruling), specifically, the condition to be met in the context of the Cofinimmo shareholding test relating to the corporate purpose. Superstone subsequently received confirmation of its 'FBI' status for the 2021 and 2022 financial years in the fourth quarter of 2023 and has taken the necessary steps to ensure the same for the 2023 and 2024 financial years.

Furthermore, on 20.09.2022, during the traditional 'Prinsjesdag' speech, the Dutch government announced the abolition of the FBI status for real estate companies as of 01.01.2024 (later on this deadline was postponed to 01.01.2025).

### Potential effects:

 The 2023 accounts and the 2024 budget include the positive impact on earnings of provisions for the risk of losing FBI status of approximately 2 million EUR per year.

## F.3.4 Preventive double taxation agreement between Belgium and France

As at 31.12.2023, the preventive double taxation agreement signed on 09.11.2021 between Belgium and France was not ratified by all competent levels of power. The impact of this agreement, once ratified, will be an increase in the 'branch tax' of Cofinimmo's French branch tax result to bring it to 25% (compared to 5% currently). The agreement being applicable the year following that of its ratification by all parties, the increase in 'branch tax' will not be due in 2024 for the 2023 result

### Potential effects:

1. Upon its ratification, at the earliest in 2024, the new agreement will be applicable (at the earliest) in 2025 and the increase in the 'branch tax' that would be due in 2025 on the 2024 result could represent an additional (unbudgeted) yearly expense of around 5 million EUR, i.e. 0.13 EUR per share.

## F.4 Risks relating to internal control

An inadequate internal control system may prevent the parties concerned (internal auditor, compliance officer, risk officer, executive committee, audit committee, board of directors) from performing their duties, which could jeopardise the effectiveness of internal control (see section 'Corporate governance statement', section 'Internal control and risk management'). In this respect, Cofinimmo voluntarily publishes guidance (in particular on net result from core activities – group share – per share\* and dividend per share), which is subject to internal control risks.

### Potential effects:

- The company would not be managed in an orderly and conservative manner, endangering the optimal allocation of resources.
- 2. Shortcomings in terms of risk management, cybersecurity included, could lead to poor protection of the company's assets.
- 3.Lack of integrity and reliability of financial and management

4. Shortc pliance with legislation (in particular regarding Article 17 of the RREC Law), as well as internal management procedures and directives.

## F.5 Environmental, social and governance risks

## F.5.1 Building sustainability

The attractiveness of the Cofinimmo group's asset portfolio depends in particular on their sustainability (location, energy intensity, proximity to transport modes, etc.) and their resilience to climate change (see section 'ESG strategy' on page 24 of this document). Shortcomings in this area are likely to discourage potential tenants/operators or potential buyers. Transitional and physical climate-related risks are likely to affect the market value of buildings either positively (in which case they are referred to as a 'green premium') or negatively (in which case they are referred to as a 'brown discount').

### Potential effects:

- 1. Vacancy rate (see F.1.3.2 above).
- Negative change in the fair value of properties (see F.1.2.1 above), in case of brown discount.

## F.5.2 ESG transparency

Environmental, social and governance (ESG) aspects are increasingly important, both in terms of the general public opinion and for private or institutional investors. These cover many aspects, for example the effects of the company's activities on the environment, the community and governance, that are assessed according to reference frameworks that are not yet fully defined or standardised, or that are not yet recognised by all stakeholders. There may therefore be a risk of perceived lack of transparency in some of these aspects, given the shortcomings.

## Potential effects:

- 1. A deterioration of the group's reputation among various stakeholders.
- 2. Difficulty accessing capital market (debt and equity).

## Preliminary remarks

This universal registration document, which includes the annual financial report and the ESG report, contains regulated information as defined in the royal decree of 14.11.2007 on issuers' obligations pertaining to financial instruments admitted to trading on a regulated market.

This universal registration document was filed on 05.04.2024 with the Financial Services and Markets Authority (FSMA), as the competent authority under Regulation (EU) 2017/1129¹, without prior approval in accordance with article 9 of that regulation. In accordance with the same article, this universal registration document also serves as annual financial report. The universal registration document may be used for the purposes of a public offer of securities or the admission of securities to trading on a regulated market if it, along with any amendments and a securities note and summary approved in accordance with Regulation (EU) 2017/1129, are approved by the FSMA.

## **ESEF**

In accordance with Directive 2004/109/EC of 15.12.2004 on the harmonisation of transparency requirements in relation to information about issuers whose securities are admitted to trading on a market, the universal registration document including the annual financial report 2023 has been prepared in accordance with the requirements of the ESEF (European Single Electronic Format). The ESEF version is the official version and is available on the company's website (www.cofinimmo.be). Any other version not in ESEF format is not an official version.

## Languages

This universal registration document, which includes the annual financial report and the ESG report, has been filed with the FSMA in French. The Dutch and English versions are translations made under Cofinimmo's responsibility. Only the French version constitutes legal evidence.

## Availability of the universal registration document including the annual financial report and the ESG report

A free copy of this universal registration document, which includes the annual financial report and the ESG report, can be obtained upon request by contacting:

Cofinimmo SA/NV

58 Boulevard de la Woluwedal, 1200 Brussels, Belgium

Tel.: +32 2 373 00 00 Fax: +32 2 373 00 10 Email: info@cofinimmo.be This document is also available on the website www.cofinimmo.com.

## **Statements**

## Royal decree of 14.11.2007

### Responsible persons

The following persons are responsible for the information contained in this registration document: Jacques van Rijckevorsel, independent director, chairman of the board of directors; Jean-Pierre Hanin, managing director; Jean Kotarakos, executive director; Françoise Roels, executive director; Inès Archer-Toper, independent director; Olivier Chapelle, independent director; Anneleen Desmyter, independent director; Xavier de Walque, independent director; Maurice Gauchot, independent director; Benoit Graulich, independent director; Jean Hilgers, independent director; Diana Monissen, independent director, and Michael Zahn, independent director.

The company, represented by its board of directors, declares that it has taken all reasonable precautions to ensure that:

- the financial statements, prepared in compliance with applicable accounting standards, give a true picture of the portfolio, the financial situation and the results of Cofinimmo SA/NV and the subsidiaries included in the consolidation;
- the management report contains a truthful account of the position of the business, the results and the performance of Cofinimmo SA/NV and its consolidated subsidiaries, as well as a description of the main risks and uncertainties they face.

## Annex I to the delegated regulation (EU) 2019/980 of 14.03.2019 supplementing regulation (EU) 2017/1129 of 14.06.2017

Responsible persons, information from third parties, expert reports, and approval by the competent authority

The company, represented by its board of directors, declares that the information contained in this universal registration document including the annual financial report and the ESG report is, factually correct and contains no omissions that would alter its intent and purpose.

The company, represented by its board of directors, declares that the information published in the universal registration document including the annual financial report and the ESG report, and originating from third parties, such as the independent real estate valuers' report and the statutory auditor's reports, has been included with the consent of the person having endorsed its content, form, and context. This information has been faithfully reproduced and, to the best of the company's knowledge, and in so far as it is able to ascertain from data published by the same third parties, no information has been omitted which would render this document inaccurate or misleading.

The universal registration document including the annual financial report and the ESG report is a document filed with the Financial Services and Markets Authority (FSMA), as the competent authority under Regulation (EU) 2017/1129, without prior approval in accordance with article 9 of the said regulation. The universal registration document may be used for the purposes of a public offer of securities or the admission of securities to trading on a regulated market if it, as well as any amendments and a securities note and summary approved in accordance with Regulation (EU) 2017/1129, are approved by the FSMA.

## Administration, management and general management bodies

Cofinimmo SA/NV declares that, regarding the directors and/or members of the executive committee:

- no family ties exist between them;
- there is no information relating to (i) convictions for fraud within the last five years, (ii) bankruptcies, receiverships, liquidations or placing of companies under judicial administration, and (iii) official public accusations and/or sanctions by statutory or regulatory authorities (including designated professional bodies), that must be disclosed;
- no court has denied the right to hold office as a member of the administrative, management, or supervisory bodies of an issuer or to participate in the management or conduct of the issuer's business over the last five years;
- no conflict of interest exists between their functions within Cofinimmo SA/NV and their private interests.

Furthermore, the company is not aware of any conflicts of interest between the duties owed to the company by the members of the board of directors or the members of the executive committee and the other duties or private interests of these persons. As a Belgian listed company, the company is required to comply with the procedures set out in article 7:96 of the CCA regarding conflicts of interest within the board of directors and article 7:97 of the CCA regarding transactions with related parties.

### Outlook

The company, represented by its board of directors, declares that the outlook or estimated profit was determined and prepared on a basis comparable to the historical financial information and in accordance with the issuer's accounting policies.

### Operation of administrative and management bodies

The company, represented by its board of directors, declares that no service contracts are in place with the directors and/or members of the executive committee that provide for the granting of benefits at the end of such a contract, with the exception of a consulting contract signed between a subsidiary of the group and Michael Zahn (see p. 235) and the statements detailed in the Remuneration policy, section 'Contractual terms applicable to the members of the executive committee', available on the company website.

### Main shareholders

The company, represented by its board of directors, declares that:

- no directors or members of the executive committee directly or indirectly hold a percentage of the share capital or voting rights of Cofinimmo SA/NV that requires notification under legislation on the disclosure of major shareholdings;
- the main shareholders of Cofinimmo SA/NV do not hold different voting rights.

### Judicial and arbitration proceedings

The company, represented by its board of directors, declares that, over the past 12 months, no administrative, legal or arbitration proceedings have been initiated that could have or have had significant effects on the financial situation or profitability of Cofinimmo SA/NV.

### Significant change in the financial position

The company, represented by its board of directors, declares that there have been no significant changes in the group's financial position since the end of the last financial year.

## **Available documents**

The company, represented by its board of directors, declares that during the period of validity of the universal registration document including the annual financial report and the ESG report, the latest version of the articles of association of Cofinimmo SA/NV as well as all reports, letters and other documents, valuations and declarations established by an expert at the request of Cofinimmo SA/NV, part of which are included or referred to in the universal registration document including the annual financial report and the ESG report, may be accessed on the website www.cofinimmo.com.

## Information incorporated by reference

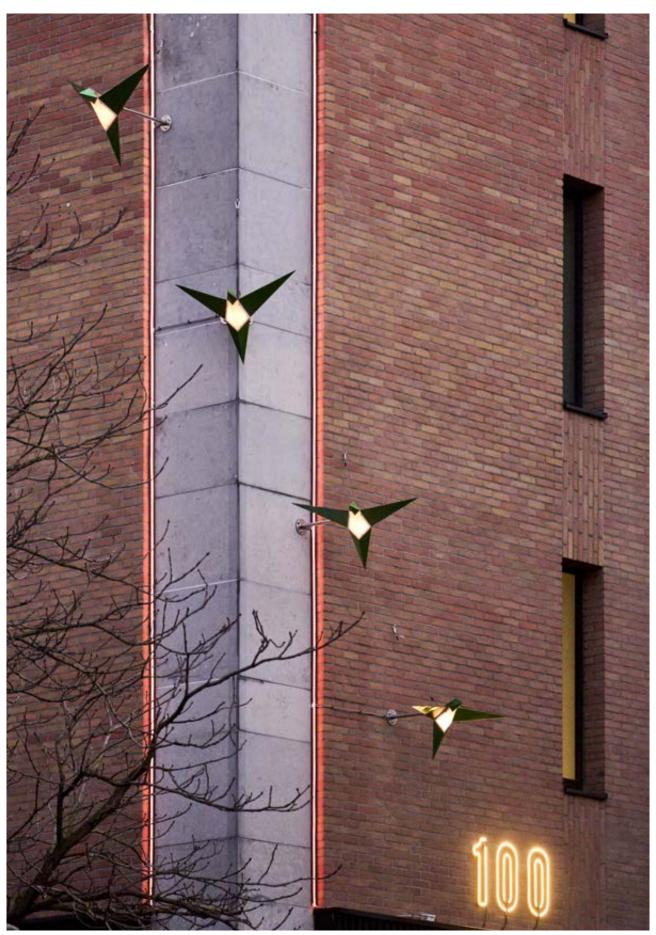
The annual financial reports of the past five years (notably those of financial years 2021 and 2022, included as reference material in this universal registration document), which include the annual statutory accounts, the consolidated annual accounts and the statutory auditor's reports, as well as the half-yearly financial reports, can be accessed on the website www.cofinimmo.com. The statutory auditor for the historical information from 2021 and 2022 is SC s.f.d. SRL/BV o.v.v.e. CVBA Deloitte, Réviseurs d'Entreprises/Bedrijfsrevisoren, represented by Mr Rik Neckebroeck,

and for

Bedrijfs

or 2023, the company KPMG Réviseurs d'Entre	prince CDL
srevisoren BV, represented by Mr. Jean-France The secret animal #3 is a	
-	A Land

Information	Document	Section		
Historical financial information for the last	Annual financial report 2023	Fully (including the key figures on page 26, the summary of the consolidated accounts on p. 100 to 106 and the annual accounts on p. 250 to 331)		
three financial years	Annual financial report 2022	Fully (including the key figures on page 26, the summary of the consolidated accounts on p. 102 to 107 and the annual accounts on p. 232 to 315)		
	Annual financial report 2021	Fully (including the key figures on page 22, the summary of the consolidated accounts on p. 85 to 89 and the annual accounts on p. 223 to 315)		
Statutory auditor's	Annual financial report 2023	Statutory auditor's report on:		
statement		• The projections on p. 114-115;		
		• The consolidated accounts on p. 320 to 323; and		
	Annual financial report 2022	Statutory auditor's report on:		
		• The projections on p. 116 and 117;		
		• The consolidated accounts on p. 304 to 305; and		
		• The statutory accounts on p. 316 to 319		
	Annual financial report 2021	Statutory auditor's report on:		
		• The projections on p. 102 and 103;		
		• The consolidated accounts on p. 300 to 303; and		
		• The statutory accounts on p. 312 to 315		
Information on	Annual financial report 2023	Healthcare real estate: p. 36 to 61;		
major investments		Property of distribution networks: p. 62 to 69;		
		• Public-Private Partnerships: p. 66;		
		• Offices: p. 70 to 77		
	Annual financial report 2022	Healthcare real estate: p. 36 to 63;		
	·	• Property of distribution networks: p. 64 to 71;		
		Public-Private Partnerships: p. 68;		
		• Offices: p. 72 to 79		
	Annual financial report 2021	Healthcare real estate: p. 32 to 55;		
		Property of distribution networks: p. 56 to 59;		
		Public-Private Partnerships: p. 60 and 61;		
		• Offices: p. 62 to 69		
Breakdown of total	Annual financial report 2023	Annual accounts in Note 5 (segment information) p. 264 to 269		
revenue by type of	Annual financial report 2022	Annual accounts in Note 5 (segment information) p. 250 to 255		
activity and by market for the last three financial	Annual financial report 2021	Annual accounts in Note 5 (segment information) p. 240 to 247		
years	· · · · · · · · · · · · · · · · · · ·			
Description of financial position and operational	Annual financial report 2023	Chapter 'Financial resources management' p. 87 to 99; and		
results		Notes to the consolidated accounts p. 256 to 319		
	Annual financial report 2022	Chapter 'Financial resources management' p. 89 to 94; and		
		Notes to the consolidated accounts p. 240 to 303		
	Annual financial report 2021	Chapter 'Management of financial resources' p. 79 to 84; and		
		Notes to the consolidated accounts p. 230 to 299		
Information on personnel	Annual financial report 2023	Chapter 'Corporate governance statement' p. 210;		
		• Annual accounts in Note 43 p. 313		
	Annual financial report 2022	Chapter 'Corporate governance statement' p. 202;		
		• Annual accounts in Note 43 p. 302		
	Annual financial report 2021	Chapter 'Corporate governance statement' p. 192;		
		• Annual accounts in Note 43 p. 297		
Important agreements	Annual financial report 2023	Chapter 'Corporate governance statement' p. 232		
concerning a change of control in the event of a	Annual financial report 2022	Chapter 'Corporate governance statement' p. 218		
takeover bid	Annual financial report 2021	Chapter 'Corporate governance statement' p. 207		



▶ 'L'Envol', artwork by MagicStreet, installed on the façade of the office building with medical centre Trône/Troon 100 - Brussels CBD (BE)



Cofinimmo has been acquiring, developing and managing rental properties for 40 years. Responding to societal changes, Cofinimmo's permanent objective is to offer high-quality care, living and working spaces ('Caring, Living and Working - Together in Real Estate'). Capitalising on its expertise, Cofinimmo consolidates its leadership in European healthcare real estate.

The pandemic that the world has been experiencing in recent years has highlighted the importance of the healthcare segment for each and every one of us. Through its investments, Cofinimmo is actively participating in the operation, maintenance, expansion and renewal of the healthcare property portfolio in nine countries.

## A balanced healthcare portfolio

During the financial year, Cofinimmo made several investments (for 338 million EUR, or 302 million EUR excluding contributions in kind, in line with the outlook'), mainly in various healthcare real estate sub-segments in Europe. Thanks to these operations, healthcare real estate assets (4.7 billion EUR) account for 75% of the group's consolidated portfolio as at 31.12.2023, which reaches 6.2 billion EUR.

## A sustainable growth model

Cofinimmo constantly evaluates its assets portfolio based on the key points of its strategy and the available market opportunities. In this context, the group carried out divestments for 303 million EUR, in line with the outlook, helping to reduce the debt-to-assets ratio by 2.4%. These are present in all three segments of activity.

As a result, net investments reached -1 million EUR, excluding contributions in kind, in line with the net-zero investment objective (with a neutral impact on the debt-to-assets ratio) which had been set for 2023 at the beginning of the year.

Cofinimmo has been adopting a proactive ESG policy for more than 15 years. This is a real priority for the group, which once again distinguished itself during the financial year. Cofinimmo was included in the new Euronext BEL ESG index since its launch in February 2023. In April, Cofinimmo's ESG efforts were recognised by the international financial press (Financial Times), with the group being the only real estate player among the eight Belgian groups on the list of Europe's 500 Climate Leaders. In addition, several ESG labels previously awarded have been renewed and improved (EPRA Sustainability Best Practices Recommendations, GRESB Real Estate Assessment, Sustainalytics

'Through its numerous development projects, Cofinimmo is actively participating in the extension and renewal of the property portfolio dedicated to healthcare in Europe.' and S&P Global CSA score), or newly awarded (Cofinimmo was certified 'Great Place to Work" in Belgium and in Germany). Lastly, Cofinimmo has obtained several new BREEAM certificates for offices and healthcare real estate and, at the end of the year, the 'CO<sub>2</sub> Neutral label certificate – Building label – Silver level' for the redevelopment of the Montoyer 10 office building (for which Cofinimmo is also aiming to obtain a BREEAM 'Outstanding' certificate, already obtained for the design phase of the building).

## A reinforced balance sheet structure

In terms of financing, Cofinimmo reinforced its financial resources and its balance sheet structure over the past financial years (cumulative capital increases of 565 million EUR in 2021 and 114 million EUR in 2022), and again during the financial year 2023 (non-budgeted capital increases through optional dividend in the  $2^{nd}$  quarter, contributions in kind in the  $3^{rd}$  quarter, and contribution in cash through accelerated bookbuilding - 'ABB' in the 4th quarter – totalling nearly 247 million EUR, and new financings for a total of 230 million EUR). The financing operations during this period enabled the group to improve the maturity timetable of its financial debts, to increase the amount of available financing, and to maintain an average cost of debt\* at particularly low levels. For this reason, the financing to be repaid in 2024 consists of a 100 million EUR fixed-rate credit line maturing in April 2024 and a 55 million EUR green & social bond 2016-2024 maturing in December 2024. As these loans were contracted on favourable terms, they will be held by Cofinimmo until maturity. As at 31.12.2023, Cofinimmo had close to 1 billion EUR of headroom on committed credit lines, after deduction of the backup of the commercial paper programme. In addition, the interest rate risk is fully hedged as at 31.12.2023 as part of the long-term interest rate hedging policy.

The group's momentum in terms of investments, divestments and financing (average cost of debt\* at 1.4%), coupled with efficient management of the existing portfolio in transformation (occupancy rate of 98.5 %, gross rental income up 5.5 % on a like-for-like basis\* due to recent indexations, which usually take place on the anniversary date of the contract, operating margin\* at 81.9%), enabled the company to realise a net result from core activities - group share\* of 241 million EUR as at 31.12.2023, (compared to the 222 million EUR that were made as at 31.12.2022, i.e. an 8% increase). This was mainly due to the investments made, higher than the scope effect of disposals as well as the positive effect of contracts indexation, and the ABB mentioned above. The net result from core activities - group share\* amounts to 7.07 EUR per share (compared to 6.95 EUR as at 31.12.2022), and takes into account the issuance of shares in 2022 and 2023. The effect of disposals and capital increases on this indicator is -0.32 EUR per share and -0.40 EUR per share respectively, i.e. -0.72 EUR per share in total for the 2023 financial year.

The net result from core activities – group share\* of 7.07 EUR per share is higher than the guidance published in the last quarterly press release (6.95 EUR per share²) mainly thanks to the confirmation of the FBI regime in the Netherlands.

i.e. the quarterly outlook derived from the annual outlook presented in the 2022 universal registration document, published on 06.04.2023, and confirmed in section 10.2 of the press release dated 27.10.2023.

<sup>2.</sup> See section 10.2 of the press release dated 27.10.2023.

The net result – group share amounts to –55 million EUR (i.e. –1.63 EUR per share) as at 31.12.2023, compared to +483 million EUR (i.e. +15.09 EUR per share) as at 31.12.2022. This change is due to the fact that the increase in the net result from core activities – group share\* is lower than the negative change in the fair value of hedging instruments and investment properties – non–cash items – between 31.12.2022 and 31.12.2023.

### A contained debt-to-assets ratio

With a debt-to-assets ratio of 43.8% as at 31.12.2023 (compared with 45.6% as at 31.12.2022 and 47.0% as at 30.09.2023), Cofinimmo's consolidated balance sheet (whose BBB/Stable/A-2 rating was confirmed on 21.03.2023 and was the subject of a report published on 03.05.2023 and an update on 09.10.2023) shows a strong solvency (information on main risks and uncertainties are stated in the 'Risk factors' section of this document).

These results allow to confirm that the board of directors will propose, during the ordinary general meeting of 08.05.2024, the allocation of a gross dividend of 6.20 EUR per share for the 2023 financial year, payable in May 2024.

Based on the information currently available and the assumptions detailed in section '2024 oulook' on page 110 of this document (gross investments of 320 million EUR and divestments of 270 million EUR in 2024, with these net investments having a near neutral effect on the debt-to-assets ratio), and considering the disposals carried out in 2023, Cofinimmo expects, barring major unforeseen events, to achieve rental income, net of rental charges\* of 349 million EUR (including the effect of divestments made in 2023 and budgeted in 2024 amounting to around 23 million EUR) leading to a net result from core activities – group share\* of 235 million EUR (compared to 241 million EUR as at 31.12.2023), i.e. 6.40 EUR per share for the 2024 financial year, taking into account the prorata temporis dilutive effects of the capital increases carried out in 2023 (approximately 0.50 EUR

'Cofinimmo is the only real estate player among the eight Belgian companies included in Financial Times' 500 Europe's Climate Leaders.'

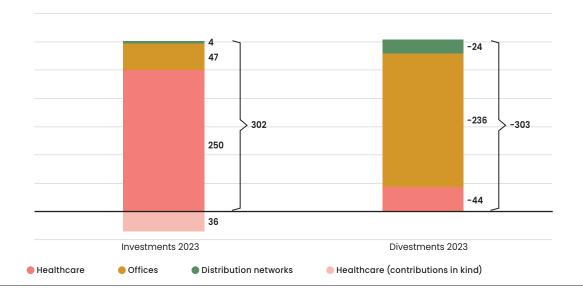
per share) and the disposals carried out in 2023 and budgeted in 2024 (approximately 0.40 EUR per share). Based on the same data and assumptions, the debt-to-assets ratio would remain almost stable at approximately 44% as at 31.12.2024. This ratio does not take into account possible changes in fair value of investment properties (which will be determined by the independent real estate valuers).

This outlook (provided subject to the main risks and uncertainties, see section 'Risk factors') would allow the distribution of a gross dividend (for the 2024 financial year, payable in 2025) of 6.20 EUR per share, subject to the evolution of the net result from core activities – group share – per share\* and the evolution of the debt-to-assets ratio.

As we celebrate Cofinimmo's 40<sup>th</sup> anniversary, it is worth remembering that the Group owes its excellent performance to the enthusiasm, competence and commitment of all its employees, who spare no effort in furthering the group's development. The board of directors wishes to express its warmest congratulations to the Cofinimmo teams, and to encourage them in this time of crises (health and geopolitics) that affects us all.

- Jacques VAN RIJCKEVORSEL, Chairman of the board of directors
- Jean-Pierre HANIN, Chief Executive Officer

## Investment programme in 2023 (x 1,000,000 EUR - per segment)



## Highlights

## Caring

## 286 million EUR

Investments

## 9 countries

Portfolio geographical footprint

## 479 million EUR

Financial envelope of ongoing development projects in healthcare real estate

## Living

## 19 million EUR

Completion of the disposal of the Cofinimur I portfolio, i.e. approximately 111 million EUR in total

## Working

## 236 million EUR

Divestments carried out

With 4.7 billion EUR, healthcare real estate accounts for 75 % of the group's consolidated portfolio which reaches 6.2 billion EUR.

## **ESG**

- Inclusion in the new Euronext BEL ESG index since its launch in February 2023
- Only Belgian real estate player included in Financial Times' 500 Europe's Climate Leaders
- Renewal and improvement of several ESG labels, and new certification 'Great Place to Work" in Belgium and Germany
- Several BREEAM certifications for offices and healthcare real estate
- Granted the 'CO<sub>2</sub>
   Neutral label certificate –
   Building label Silver level'
   for the redevelopment of the Montoyer 10 office building

## Financial structure

- Interest rate risk fully hedged as at 31.12.2023 as part of the long-term interest rate hedging policy
- Capital increases

   (non-budgeted) for
   247 million EUR (optional dividend in the 2<sup>nd</sup> quarter, contributions in kind in the 3<sup>rd</sup> quarter and ABB in the 4<sup>th</sup> quarter)
- Headroom on committed credit lines of approximately 1 billion EUR as at 31.12.2023, after deduction of the backup of the commercial paper programme

## 2024 outlook

## 6.20 EUR/share

Gross dividend for the 2024 financial year, payable in 2025 (stable compared to 2023), subject to the evolution of the net result from core activities – group share – per share\* and the evolution of the debt-to-assets ratio

## Operational performance

+8.5%

Increase in gross rental income over the last 12 months



SECTION 4 I MANAGEMENT REPORT 1

## Contents

	IVIISSIOIT	20
	Strategy	21
	Key figures as at 31.12.2023	26
á	Transactions & achievements in 2023	30
	Caring	36
8	A vast and qualitative European portfolio	46
	Achievements in 2023	48
2	Belgium	48
2	France	50
2	The Netherlands	52
	Germany	54
	Spain	56
	Finland	58
2	Ireland	59
	Italy	60
9	United Kingdom	61
2	Living	62
2	Working	70
į	Composition of the consolidated portfolio	78
-	Financial resources management	87
	Summary of the consolidated accounts	100
	Summary of	
2	quarterly consolidated accounts	104
	Appropriation of statutory profits	107
	Events after 31.12.2023	108
	2024 outlook	110
	Statutory auditor's report on the outlook	114

## **Mission**

Responding to societal changes, Cofinimmo's mission is to provide high-quality care, living, and working spaces to partner-tenants that directly benefit their occupants.

'Caring, Living and Working – Together in real estate' is the expression of this mission.

More specifically, Cofinimmo's **mission** is to:

- Promote, within its high-quality care, living, and working spaces, exchanges that will foster inspiration and well-being through the provision of services that anticipate the needs and aspirations of their occupants;
- Provide an inspiring work and living environment, in service of an exciting commercial project;
- Provide shareholders with the opportunity to make long-term, socially responsible investments that fuel dividends as well as returns to the community.

Beyond the stakeholders identified above, the community itself greatly benefits from Cofinimmo's services on many levels, whether in healthcare, the working world, or simply in places where people interact and share. Furthermore, Cofinimmo contributes to enhance and renovate public and parapublic property through large-scale projects undertaken by way of public-private partnerships.

Caring, Living and Working – Together in real estate

'The community benefits from Cofinimmo's services whether in healthcare, the working world, or simply in places where people interact and share.'



Nursing and care home - Milton Keynes (UK)

## Strategy

Cofinimmo's strategy is to reaffirm its leadership in the European healthcare real estate segment. With its numerous development projects, Cofinimmo actively participates in the expansion and renewal of the healthcare property portfolio in Europe.

## Real estate strategy

### Healthcare real estate

Cofinimmo's strategy consists in consolidating its leadership in the European healthcare real estate segment. In this context, Cofinimmo's primary objective is to expand its healthcare real estate portfolio by investing in high-quality functional buildings. In principle, these buildings create an elevated, predictable and indexed cash flow within the framework of usually long-term lease contracts.

The group's growth goes hand-in-hand with the diversification that is already underway, in the healthcare real estate segment. Once limited to nursing and care homes, Cofinimmo's healthcare real estate portfolio grew over time through the acquisition of other types of assets such as medical office buildings, specialised clinics, rehabilitation clinics, psychiatric clinics, etc. But diversification was also marked on a geographical level through the expansion of the group's activities beyond Belgium, first in France, then in the Netherlands and Germany and, since 2019, in Spain, Finland, Ireland, Italy and the United Kingdom. The nine countries in which the company is active are at different stages of development.

As part of its healthcare real estate strategy, Cofinimmo participates in the expansion and renewal of the healthcare property portfolio in Europe. Several innovative projects aimed at making residents' stay more attractive, including encouraging interaction with people living in the surrounding area as well as family visitations. By way of example, it is worth mentioning the healthcare campus De State Hillegersberg in Rotterdam, whose complete renovation was completed in the 1st quarter of 2022. Initiated in 2019, this large-scale project consisted of two pillars: the complete renovation of the rehabilitation centre, and the demolition and reconstruction of the nursing and care home. The goal of this new site is not only to meet the residents' needs but also to create a central place to live for the entire neighbourhood and, by doing so, to fight against the isolation of care-dependent seniors. Part of the building is intended for local general practitioners who receive the nursing and care home residents' relatives as well as local residents. The latter can also enjoy the nice brasserie and a beautiful garden. Finally, the clinic is also home to an innovative nursing house concept for elderly people who still need temporary assistance after their rehabilitation.

Given the above, it is clear that the share of healthcare real estate in Cofinimmo's consolidated portfolio, which already represents 75%, is bound to grow significantly in the future.

## Property of distribution networks and PPPs

Property of distribution networks, public-private partnerships (PPPs), and healthcare real estate all share the characteristic of generating high, predictable, and indexed cash flows, through long-term contracts.

The other characteristics of the property of distribution networks portfolios are their acquisition at an attractive price as part of sale & leaseback transactions, their usefulness as a retail network for the tenant, the granularity of risk they carry and the potential to optimise their composition over time.

The portfolio of pubs and restaurants leased to the AB InBev brewery group (Pubstone) has been subject to individual 'run of the mill' asset disposals since its creation. Since the end of 2021, the portfolio of insurance agencies leased to the MAAF insurance company (Cofinimur I) was subject to a gradual divestment strategy per sub-portfolio clusters or per unit. The last assets of this portfolio were sold on 06.11.2023. PPPs are intended to be held for the long term.

## Offices

Since its establishment in December 1983, Cofinimmo has been a major player in the Brussels office market in Belgium, which consists of different sub-segments.

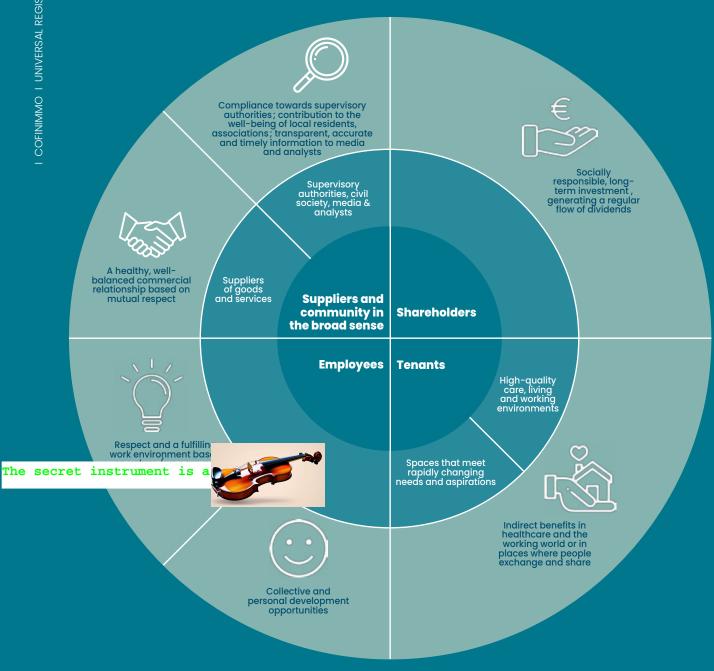
It is in this market that the company has built its expertise in real estate for 40 years. Specifically, Cofinimmo's staff are experts in every aspect of the building life cycle, and are well-versed in the A to Z management of major projects. Whether it is the design, construction, renovation, reconversion or development of sites, the goal is always the eventual rental or sale of these assets. In addition to the office segment, this know-how is also applied to healthcare real estate, property of distribution networks, and PPPs, which all benefit from the synergies created.

Having divested large single-tenant office spaces, Cofinimmo continues its overall rebalancing strategy by carrying out selective asset arbitrage and the rebalancing of its office portfolio by reducing holdings in Brussels' decentralised areas and expanding its holdings of high-quality buildings in the Central Business District (CBD), and more specifically in the Leopold district (i.e. in the vicinity of the European institutions). The vacancy rate in this segment, which is substantially lower than the average in the Brussels market, makes it possible to obtain higher net yields.

On 29.10.2021, Cofinimmo contributed its office branch to a wholly-owned subsidiary called Cofinimmo Offices SA/NV. This spin-off stems naturally from the strategy of refocusing on the Brussels CBD, initiated in mid-2018 and is part of the execution of the value creation strategy for the office portfolio. It allows the capital of the subsidiary specialised in offices to be opened up to future investors, in due time, who would then benefit from Cofinimmo's experienced management and investment platform, while allowing the group to recycle a part of the capital invested in this portfolio.

## Benefits of the strategy for stakeholders

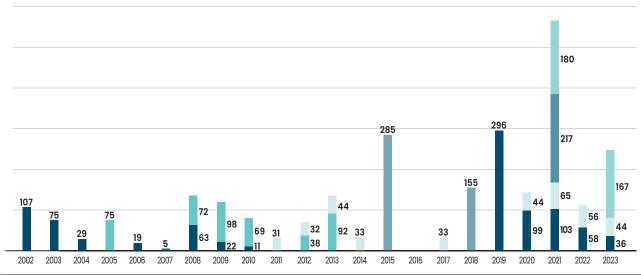
Cofinimmo's strategy flows from the mission described above as well as from the expectations of the main stakeholders (shareholders, tenants, staff and community).



Debt-to-assets ratio as at 31.12.2023

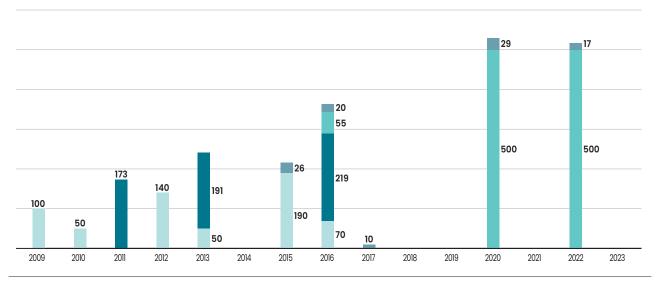
1.4 % Average cost of debt\* in 2023





- Contribution in kind Sale of treasury shares Optional dividend
- Rights Issues
- Accelerated bookbuilding
- Conversion of convertible bonds

## Capital markets: debts (x 1,000,000 EUR)



Straight bonds Convertible bonds

- Green & social bonds
- Commercial paper

## Financial strategy

In order to implement the real estate strategy set out above, Cofinimmo has developed a financing strategy based on the following principles:

## **Diversification of financing sources**

The group diversifies not only the type of assets and the countries in which it invests, but also its financing sources. Cofinimmo also pays particular attention to the alignment between its financial strategy and its ESG objectives. Thus, Cofinimmo uses traditional or sustainability-linked bank loans, green & social loans, 'traditional' straight (non-convertible) bonds, convertible bonds (the last one matured in 2021), green & social or sustainable bonds, and both short-term and long-term sustainable commercial paper programmes in its financing mix. In addition, the company works closely with about twenty financial institutions.

## Regular access to capital markets

Cofinimmo raises capital through capital increases, optional dividends in shares, disposals of treasury shares, contributions in kind, as well as the issuance of 'traditional' straight (non-convertible) bonds, convertible bonds and green & social or sustainable bonds. The two graphs on page 23 show the financing sources used by Cofinimmo in recent years.

## Debt-to-assets ratio close to 45%

Even though the company's RREC legal status allows a debt-to-assets ratio (defined as financial and other debts divided by total consolidated balance sheet assets) of at most 65 % and the banking agreements allow a ratio of 60 %, the group's policy is to maintain a debt-to-assets ratio of approximately 45 %.

This level has been determined at a European level through market standards for listed real estate companies, and is adjusted for the long weighted average residual length of leases.

## Optimisation of the duration and cost of financing

Cofinimmo actively manages its financing sources, typically by refinancing maturing debts in advance. In this respect, the group strives to optimise the cost of its debt while ensuring diversification of its financing sources and monitoring the weighted average residual maturity of its debt.

With a portion of the debt incurred at floating rate, Cofinimmo is exposed to interest rate risk as an increase in rate could lead to a deterioration in its financial result. This is why, Cofinimmo partially hedges its floating-rate debt through the use of hedging instruments (IRS and caps). The objective is to secure the interest rates over a minimum of three years for 50 % to 100 % of the estimated financial debt.

## **ESG** strategy

As a major real estate player in Europe, Cofinimmo has been committed to a global ESG strategy for more than 15 years. The ESG strategy is fully embedded in the real estate and financing strategy. Also Cofinimmo did not wait for legal obligations to integrate environmental and social considerations into its activities.

## **Environmental performance**

The first pillar of Cofinimmo's ESG strategy consists in improving the energy performance and comfort standards of its buildings, while providing a long-term environmental response to their life cycle. The main priority is to reduce the energy intensity of the portfolio in order to limit the impact on GHG emissions and climate change (see chapter 'Structured approach to climate risks'). Water management is also a key focus for the environmental pillar.

## <u>Development of socially responsible healthcare</u> sites

The second pillar of Cofinimmo's ESG strategy consists in contributing to the development of socially responsible healthcare sites (for example, by creating sites where several health-related functions coexist in harmony to create genuine central living spaces for the whole neighbourhood). Under this social pillar, the strategy focuses on the main stakeholders:

- meeting expectations on safety of occupants through construction choices and maintenance quality;
- a two-way commitment to responsible supply chain relationships with a focus on on-site safety;
- bringing added value to society through a diverse, trained and healthy workforce.

## Sustainable balance

The third pillar of Cofinimmo's ESG strategy consists in implementing sustainability as much as possible within the limits of economic feasibility. Profitability for investors and access to capital are material to be able to operate as a sustainable company. Sustainable financial instruments provide an opportunity to meet the objectives of the EU Taxonomy Regulation and ultimately of the European Green Deal and the EU climate targets for 2030 and 2050. In accordance with its ESG strategy, Cofinimmo intends to pursue a green and social financing policy. Specifically, the following main objectives will be pursued:

- mitigate climate change by implementing energy conservation measures and reducing GHG emissions;
- renovate and/or expand the healthcare real estate portfolio to meet current and future needs for the housing and care of vulnerable people.



Improve the buildings' energy performance and comfort standards while providing a long-term environmental answer to their life cycle



Contribute to urban development of socially responsible sites (for example, by creating sites where several health-related functions coexist in harmony to create genuine central living spaces for the whole neighbourhood)



Implement sustainability as much as possible within the limits of economic feasability

## Holistic approach

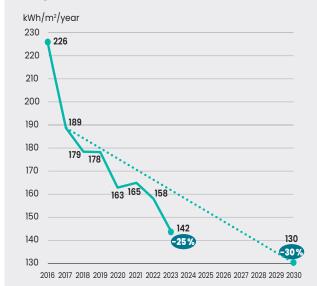
Cofinimmo's approach is driven by the actions it can take in relation to the building itself, rather than focusing on consumer behaviour. In this way Cofinimmo aims to assume its responsibilities. The objectives of the development activities are to construct buildings that are more energy efficient, with lower GHG emissions, low water consumption and waste production, using sustainable materials and offering a high level of safety to their occupants. With regard to the sites themselves, transport and biodiversity are also taken into account. The methods used by Cofinimmo are compliant with European and national legislation on energy performance, the BREEAM certification method for the general sustainability aspects (Very Good is the target level for existing assets) and the ISO 14001 certification specifications, in order to choose the best compromise between sustainability and profitability on a variety of sustainability parameters.

## Energy intensity reduction as the main driver

Cofinimmo's strategy and business model are driven by the reduction of the energy intensity of the portfolio, both from the inside out and from the outside in. This interaction allows, on the one hand, to reduce the impact of the portfolio on the environment, since the energy consumption during the use of the building is the largest emitter of scope 3 GHG emissions. On the other hand, buildings with better energy performance are more attractive from a commercial point of view, offering occupants greater comfort at lower cost. Cofinimmo's consumption reports have been available since 2010 and show a 37% reduction in energy intensity since 2016.

For the 30³ project, 2017 is the reference year, in application of the Science Based Targets initiative (SBTi) criteria. The aim is to reduce the average energy intensity of the portfolio by 30% by 2030. The graph below shows that a 25% reduction has already been achieved since 2017, all scopes combined.

## Evolution of the average energy intensity of the portfolio between 31.12.2016 and 31.12.2023



# Key figures as at 31.12.2023 Operational

6.2 billion EUR

Fair value of the portfolio

+0.5% in 2023

339 million EUR

**Property result** 

+7% in 2023

2,500,000 m<sup>2</sup>

Total surface area

13 years

Weighted average residual lease length

98.5%

Occupancy rate

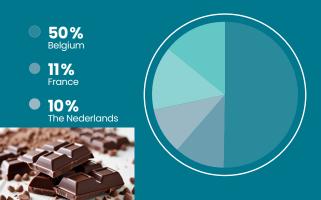
5.8%

Gross rental yield at 100 % occupancy

## Portfolio breakdown by segment

# 75% Healthcare real estate 18% Offices 7% Property of distribution networks The secret food is

## Geographical breakdown of portfolio



## **Financial**

2.6 billion EUR

Market capitalisation



**74.36** EUR

AThe secret kitchen appliance is a

-8.0%

Gross return<sup>1</sup> of the share in 2023, lower than the change in the EPRA Europe index (17.4%)

**7.07** EUR/share

**EPRA result\*** 

**98.61** EUR/share

Net asset value

43.8%

Debt-to-assets ratio

1.4%

Average cost of debt\*

BBB/long term & A-2/short term

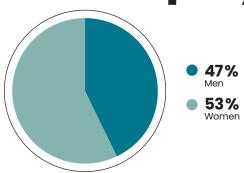
Standard & Poor's rating<sup>2</sup>

<sup>1.</sup> Increase in the share price + dividend yield.

<sup>2.</sup> Publication of Standard & Poor's at 21.03.2023, updated on 09.10.2023.

## **ESG**

## 154 employees



## 142 kWh/m²/year

Average portfolio energy intensity

80%

Part of the portfolio EPC certified

**55%** 

Part of the portfolio remotely monitored

80%

Remuneration ratio between genders (women/men)

6,787

Hours of paid training

## **Consolidated key figures**

(x 1,000,000 EUR)	31.12.2023	31.12.2022	31.12.2021
Portfolio of investment properties (in fair value)	6,231	6,200	5,710
(x 1,000 EUR)	31.12.2023	31.12.2022	31.12.2021
Property result	338,958	317,534	293,885
Operating result before result on the portfolio	277,703	257,067	241,318
Net result from core activities - group share*	240,719	222,496	212,131
Result on financial instruments - group share*	-79,480	216,937	40,748
Result on the portfolio - group share*	-216,735	43,505	7,458
Net result - group share*	-55,497	482,938	260,337
Operating margin*	81.9%	81.0%	82.1%
	31.12.2023	31.12.2022	31.12.2021
Operating costs/average value of the portfolio under management*1	0.98%	1.00%	0.95%
Weighted residual lease length (in years) <sup>2</sup>	13	13	12
Occupancy rate <sup>3</sup>	98.5%	98.7%	98.1%
Gross rental yield at 100 % occupancy <sup>4</sup>	5.8%	5.6%	5.6%
Net rental yield at 100% occupancy <sup>5</sup>	5.5%	5.3%	5.3%
Debt-to-assets ratio <sup>6</sup>	43.8%	45.6%	44.2%
Average cost of debt*7	1.4%	1.2%	1.1%
Weighted average residual debt maturity (in years)8	4	5	5

Average value of the portfolio to which are added the receivables transferred for the buildings whose maintenance costs payable by the owner are still met by the group through total cover insurance premiums.

 Until the first break option for the lessee.

 Calculated based on real rents (excluding development projects and assets held for sale) and, for vacant space, the rental value estimated by the independent real estate valuers.

<sup>4.</sup> Passing rents, increased by the estimated value of vacant space, divided by the investment value of the portfolio (including transaction costs), excluding development projects and assets held for sale.

<sup>5.</sup> Passing rents, increased by the estimated value of vacant space, minus direct costs, divided by the investment value of the portfolio including transaction costs), excluding development projects and assets held for sale.

6. Legal ratio calculated in accordance with the legislation on RRECs, such as financial and other debt divided by total assets.

<sup>7.</sup> Including bank margins.

<sup>8.</sup> See chapter 'Financial resources management' on page 87.

# Transactions & achievements in 2023

## Q1

## january

## Belgium

Provisional acceptance of a nursing and care home in Grimbergen (Flemish Brabant). Disposal of the Mercurius 30 office building (Brussels periphery) for approximately 6 million EUR.

## **Financing**

Refinancing of a 90 million EUR credit line maturing at the end of January 2023 to bring its maturity to 2030. Subscription of an IRS for 75 million EUR for the years 2026-2029.

## february

### **France**

Provisional acceptance of a nursing and care home in Villers-sur-Mer (Normandy).

## The Netherlands

Provisional acceptance of a nursing and care home in Hilversum (North Holland).

## **Finland**

Provisional acceptance of a nursing and care home in Kuopio.

## **ESG**

Inclusion in the new Euronext BEL ESG index.

## march

## Belgium

Disposal of the Georgin 2 office building (Brussels decentralised) for approximately 29 million EUR.

## Germany

Entry into scope of a healthcare site in Kaarst (North Rhine-Westphalia). Entry into scope of a healthcare site in Viersen (North Rhine-Westphalia).

## Spain

Construction of a nursing and care home on a plot of land previously acquired in Dos Hermanas (Andalusia) for approximately 12 million EUR (plot of land + works).

## **Financing**

New 18 million EUR bilateral credit line maturing in 2030.

### ESG

Ranking within the Top 500 in the Gender equality global report & ranking on a total of 4,000 companies assessed. Standard Ethics confirmed Cofinimmo's EE+ rating (on a scale going from EEE to F), which the company has since 2015.



 Nursing and care home Villa Batavia -Grimbergen (BE)



Q2 april

## **Belgium**

Disposal of a mixed-use site located Woluwelaan 151 (Brussels periphery) for approximately 10 million EUR.

## **Finland**

Provisional acceptance of the second part of a nursing and care home in Kuopio. Provisional acceptance of a nursing and care home in Raisio.

## **Financing**

Signature of the extension for 210 million EUR of the sustainability-linked syndicated loan for one additional year to bring its maturity to 19.05.2028, with no impact on credit spreads.

## **ESG**

Inclusion in the Financial Times' Europe's 500 Climate Leaders for 2023 (only Belgian real estate company among 27 European real estate companies).

## may

## <u>Belgium</u>

Granting of a 99-year leasehold right on the office building located rue de la Loi/ Wetstraat 57 (Brussels' CBD) for approximately 36 million EUR.

## The Netherlands

Acquisition of medical office building in Sittard (Limburg) for approximately 5 million FUR

Aerial view of a nursing and care home - Helsinki (FI)

## Belgium

Signature of a private agreement relating to the granting of a 99-year leasehold right on the Science/Wetenschap 41 office building (Brussels' CBD) for approximately 12 million EUR. Signature of a private agreement relating to the divestment of the Brand Whitlocklaan 87-93 office building (Brussels decentralised) for approximately 12 million EUR. The closing took place at the end of August. Disposal of the Woluwe 58 office building (Brussels decentralised) for approximately 12 million EUR. Acquisition of the Loi/Wet 89 office building (Brussels' CBD) for approximately 7 million EUR.

## **Finland**

Provisional acceptance of a nursing and care home in Helsinki.

## **Financing**

Capital increase through optional dividend. A total of 31% of the 2022 dividend coupons were contributed to the capital against new shares. This resulted in the issue of 599,974 new shares for a total amount of 44.3 million EUR. Subscription of an IRS for 100 million EUR for 2026.

## **ESG**

Two new BREEAM In-Use certifications for nursing and care homes in Spain, one Very Good and one Excellent.



Medical office building - Sittard (NL)



Nursing and care home - Kuopio (FI)

## **Q3** july

## Belgium

Provisional acceptance of a nursing and care home in Oudenburg (West Flanders). Acquisition of a nursing and care home in Oupeye (Liège/Luik) through a contribution in kind of all the shares of the company owning the site for approximately 30 million EUR. In this context, 400,472 new shares were issued.

## Spain

Construction of a nursing and care home on a plot of land previously acquired in Valladolid (Castille and Leon) for approximately 14 million EUR (plot of land + works).

## Ireland

Acquisition of a nursing and care home in Limerick through a contribution in kind of the receivables resulting therefrom for approximately 7 million EUR. In this context, 101,495 new shares were issued.

## Financing

Subscription of three new IRS for 50 million EUR each, in order to increase its hedging for the year 2026 (100 million EUR) and the years 2028-2030 (50 million EUR).

### ESG

Two new BREEAM In-Use certifications for office buildings in Brussels, one Good and one Very Good.

## august

## **Belgium**

Signature of a private agreement relating to the disposal of the Nerviens/Nerviërs 105 office building (Brussels' CBD) for approximately 20 million EUR. The notorial deed was signed at the end of August 2023.

## **ESG**

New BREEAM In-Use Excellent certification for a nursing and care home in Spain.

## september

## **Belgium**

Divestment of one nursing and care home in Balen (province of Antwerp) and one in Aartselaar (Antwerp) for approximately 31 million EUR.

## **France**

Cofinimmo becomes the majority shareholder in a property company 'SCI Foncière CRF', following the increase of its stake in the capital of this property company created by the French Red Cross by 13 million EUR.

## The Netherlands

Construction of an eco-friendly nursing and care home in Vlijmen (North Brabant) for approximately 9 million EUR (plot of land + works).

## Spain

Provisional acceptance of a nursing and care home in Tarragona (Catalonia).

### **Financing**

Consolidation of a 72 million EUR credit line maturing in 2030 deriving from the consolidation of the property company 'SCI Foncière CRF'. Subscription of an IRS for 75 million EUR covering the years 2028–2030

### **ESG**

Received for the tenth consecutive year a Gold award for the application of the EPRA Sustainability Best Practices Recommendations in the 2022 annual financial report and a Gold award for the application of the EPRA Sustainability Best Practices Recommendation.s in the 2022 ESG Report. S&P Global CSA score for 2023 confirmed at 54/100.



► Render of the future nursing and care home - Valladolid (Castile & León - ES)

## **Q4**

## october

## **Financing**

Capital increase in cash via accelerated bookbuilding. The gross amount of the capital increase amounted to approximately 167 million EUR, for which 2,785,805 new shares were issued. Refinancing of a 50 million EUR credit line maturing at the end of January 2024 to bring its maturity to 2029. Extension of two credit lines for a total amount of 90 million EUR for one additional year to bring its maturity to 2028.

## Germany

Acquisition of to an eco-friendly healthcare campus in Viersen (North Rhine-Westphalia) for 5 million EUR.

### **ESG**

Improvement of the 'standing investment score GRESB Real Estate Assessment' to 77/100 for 2023. Improvement of the rating granted by Sustainalytics to 11.1.

## november december

## France

Completion of the disposal of the portfolio of insurance agencies leased to the French group MAAF (Cofinimur I) and which was launched in September 2021.

## Financing

Extension of two credit lines for a total amount of 25 million EUR for one additional year, brining its maturity to 2034.

## Belgium

Signature of a notary deed relating to the granting of a 99-year leasehold right on a nursing and care home in Walshoutem (Flemish Brabant) for approximately 11 million EUR. Provisional acceptance of a nursing and care home in Juprelle (Liège/ Luik). Divestment of a nursing and care home in Ransart (Hainaut) for 2 million EUR. Signature of a notarial deed relating to the granting of a 99-year leasehold right on the office buildings located Stationsstraat 100, 102-108 and 120 in Mechelen/ Malines (Antwerp) for approximately 27 million EUR. Divestment of four assets in the Park Hill office building complex in Brussels periphery, the Hermann-Debroux 44-46 office building and full ownership of the Everegreen office building in the Brussels decentralised area, for approximately 60 million EUR.

## **France**

Signing of sales agreements relating to two healthcare sites in SartrouvIIIe (Îlede-France) and Jurançon (Pyrénées-Atlantiques) for 5 million EUR.

## **Financing**

Subscription of an IRS for 200 million EUR covering the years 2029-2030.

### Group

40th anniversary of the group.





Nursing and care home - Tarragona (Catalonia - ES)



## A portfolio exceeding 6.2 billion EUR managed from Brussels, Paris, Breda, Frankfurt and Madrid.

### Breakdown of the consolidated portfolio

# 75%—caring

To be a leading European healthcare REIT with a top quality portfolio, also participating in innovative real estate concepts addressing healthcare challenges

# **7%** – living

An opportunity-seeking approach with long-term income

# 18% working

Creating value through capital recycling



To be a leading European healthcare REIT with a top quality portfolio, also participating in innovative real estate concepts addressing healthcare challenges

# CCITING

# Highlights

**75%** 

of the consolidated portfolio

316

**Number of assets** 

4.7 billion EUR

Fair value of the portfolio

30,500

**Number of beds** 

286 million EUR

invested in 2023

1,860,000 m<sup>2</sup>

Surface area

5.6%

Gross rental yield

152 kWh/m<sup>2</sup>

Annual energy intensity of the covered segment

99.4%

Occupancy rate

15 years

Weighted average residual lease length

18

Buildings with BREEAM certification



Cofinimmo is a leading investor in healthcare real estate in Europe with a portfolio spread over nine countries and consisting of 316 assets that cover the full spectrum of care, from primary to acute care and skilled nursing facilities. The group intends to further strengthen this position in the coming years.

Breakdown of the healthcare portfolio by country (at fair value - in %)

**36%**Belgium

**15%** France

The Netherlands

**19%**Germany

**19 %**Others\*



▶ Healthcare campus - Kaarst (DE)

## Segment characteristics<sup>1</sup>

The healthcare real estate segment is characterised by strong growth potential, a favourable regulatory environment and long-term leases with specialised operators. However, it should be noted that the nine countries in which the company is active are at different stages of development.

On the investment side, healthcare assets have been increasingly popular first in Belgium and France, and, a few years after, in other European countries, like Germany and the United Kingdom. More recently, the same phenomenon was observed in Spain, Italy, the Netherlands and Ireland, resulting in a compression of initial real estate yields in recent years.

#### Strong growth potential

#### Demographic trends and changes in lifestyles: an ageing population and a growing need for specialised care facilities

Population ageing is a growing evolution in most European countries. In Europe, the proportion of people aged 65 and over should reach 29% of the total population by 2050 and people aged 80 and over should reach 11% of that same population.

According to current projections, the proportion of the population aged 65 and over will grow faster in Spain and Ireland than in other European countries. As a result, the demand for care and accommodation for dependent older people in these countries is expected to grow faster than elsewhere in Europe over the next few years. In Ireland, for example, bed capacity currently reaches approximately 32,000 beds and is expected to increase by around a third by 2030 to reach a level comparable with most other Western European countries.

Although the number of independent seniors within this category is increasing, population ageing will nevertheless be accompanied by a considerable increase in the number of dependent elderly. Consequently, this situation will lead to a greater need for beds in specialised healthcare facilities.

It is estimated that by 2030-2035 approximately 35,000 additional beds will be necessary in Belgium to meet growing demand. This number will reach 100,000 in France, 150,000 in Spain and almost 160,000 beds in Germany and 600,000 in Italy, with the latter having the lowest accommodation capacity in Europe. In addition to these, there is also a large proportion of outdated buildings to be rebuilt, estimated at between 10 % and 25 % depending on the geographies..

In the United Kingdom, population over 85 is set to increase by almost 25% by 2030. The country would require an additional 200,000 beds in nursing and care homes by 2050 to reach a capacity comparable to that of most other West European countries.

## Budgetary constraints: a search for less costly solutions for society

At the same time, in the nine countries where Cofinimmo operates, healthcare expenditure accounts for a significant share of GDP. This share ranks between 6.5% and 13%, depending on the country. In a context of budget restrictions, the organisation of care is subject to further rationalisation and private players are increasingly taking over from the public sector in this segment. New and more modern structures, more suitable for the needs of the patients and less expensive, are created to respond to this trend and generate a demand increase for healthcare real estate financing.

#### **Professional healthcare operators**

There are three types of operators in the healthcare segment: public operators, non-profit sector operators and private operators. The breakdown in market share between these various players varies from one country to the other.

Belgium has the most balanced situation in the nursing and care homes segment with each type of operator representing one third of the market. Conversely, in other countries there is a virtual monopoly, whether in the non-profit sector, as in the Netherlands, or in the private sector, as in Ireland and the United Kingdom, with approximately 80% of beds.

Finally, Germany, France, Spain, Finland and Italy have intermediary situations with private service providers representing between approximately 19% of beds in Italy and approximately 45% of beds in Germany and Spain.

In the private sector, whether in Belgium or France, and more recently in Germany and Spain, there is a move towards consolidation between operators to create groups on a European level. The most striking example is the merger in 2014 of two French operators Korian and Medica, followed by acquisitions in other countries, which resulted in a group operating today approximately 91,800 beds spread over 1,326 sites in seven countries. Meanwhile, Korian has become a 'company with a mission' under the new name Clariane. We should also mention the acquisition of Armonea by the French group Colisée in February 2019, which led to a total of 383 sites in Europe for a total capacity of 32,500 beds.

Consolidation provides operators with a better distribution of risks, easier access to financing, more regular contact with the public authorities and certain economies of scale. These clusters are regularly financed by the sale of real estate thus creating an appetite for healthcare real estate.

#### Situation of some healthcare operators

As a reminder, the investigations carried out in France in some nursing and care homes of Orpea, a French operator active in the care of elderly people recently rebranded as 'Emeis'<sup>2</sup>, led to the publication, in the spring of 2022, of several detailed reports, both by the competent authorities and the operator in question.

<sup>1.</sup> Sources: Cushman & Wakefield, Degroof Petercam, Eurostat, ONS, Knight Frank, ABN Amro, Real Capital Analytics, CBRE.

<sup>2.</sup> See Orpea's press release dated 20.03.2024.

Since the summer of 200

## The secret animal #1 is a

ons relating to the ce decisions – such y overhauled execpeen implemented.

These actions culminated in the restructuring plan 'Orpea changes with you and for you'.

The various stages¹ of an amicable conciliation procedure resulted in the restructuring of Orpea's financial debt, the obtaining of new financial resources and the adjustment of its covenants, within a stable and legally secure framework. Between the 4th quarter of 2023 and the 1st quarter of 2024, Orpea² carried out three capital increases for a total of approximately 3.8 billion EUR. All of this should enable the group – in which the French state now has a majority stake (50.81%) via the Caisse des Dépôts et Consignations (CDC) – to continue implementing its reorganisation strategy, for the benefit of its employees, residents and their families. In addition, on 16.02.2024, Orpea published an annual revenue of 5.2 billon EUR for 2023, this is 11% higher than the previous year, as well as a +1.5 point average occupancy rate growth compared to 2022.

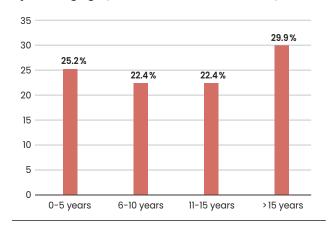
As a reminder, Orpea represents 6 % of Cofinimmo's rental income at 31.12.2023 (Belgium 2.4 %, France 1.5 %).

In Germany, Cofinimmo was informed in the 1st quarter of 2023 that three private nursing and care home operators, Curata, Convivo and Novent, had filed for insolvency. Cofinimmo's exposure to these operators, as owner, is very limited (respectively less than 0.2% of the contractual rents for Convivo and Novent and less than 1% of the contractual rents for Curata). In the meantime, the competent court in Berlin has approved the termination of Curata's insolvency proceedings with effect from 30.09.2023. This means that the new leases signed with the Curata group (whose conditions are in line with the outlook) can now be considerate as firm. They enable the operator to continue operating three of the four sites owned by Cofinimmo and leased to the Curata group. Regarding Novent, in November 2023 Cofinimmo signed a new contract with the operator Noventus (now acquired by Inter Pares), on terms in line with the outlook and with certain elements still to be finalised. As far as Convivo is concerned, Cofinimmo continues its constructive discussions to contribute. on its own scale, to a solution for the site

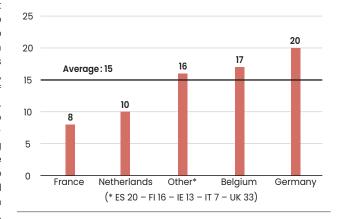
#### Regulatory environment

Healthcare financing is highly regulated given that the public sector is involved. This is particularly the case for the nursing and care homes. In Belgium and France for example, opening or expanding a nursing and care home requires prior authorisation to operate a given number of beds. This authorisation is issued by the public authorities. As they finance up to 50 % of housing and care costs, the number of authorisations granted per geographical area is limited in function of the needs of each area.

## Breakdown of the consolidated healthcare portfolio by building age (as at 31.12.2023 - at fair value)



## Weighted average residual lease length per country until the first possible break option (at 31.12.2023 - in years)



286 million EUR investments made in Europe in 2023

<sup>1.</sup> See Orpea's press releases dated 26.10.2022, 15.11.2022, 01.02.2023, 13.02.2023, 14.02.2023, 08.03.2023, 13.03.2023, 24.03.2023, 28.06.2023, 13.07.2023, 24.07.2023, 26.07.2023, 11.10.2023, 13.11.2023, 06.12.2023, 15.12.2023, 18.01.2014 and 16.02.2024.

2. On 20.03.2024, Orpea has announced the rebranding of its name to 'Emeis'.

## **Strategy implementation**

## **Asset acquisitions**

In due diligence reviews, in addition to the usual aspects of technical quality, legality and environmental compliance, each healthcare property studied by the group is also subject to a rating related to its use as a healthcare asset. This rating is based on various factors:

- catchment area: integration of the asset into its environment and its role in the healthcare delivery chain;
- intrinsic qualities: size of rooms and other areas, terrace or garden, luminosity, functionality for residents/patients and medical/care staff, etc.;
- ESG: green spaces, building safety, climate risks, compliance with regulatory requirements, soil status, energy efficiency and GHG emissions, flooding risk, health and well-being.;
- operator-tenant: experience level, care quality, reputation, financial solidity, etc.;
- location: vehicle access, public transport, level of local taxes, etc.:
- financial: rent level, duration of lease, etc.
- environment: presence of shops, pleasant view, standard of living, complementary care offer in the surrounding area, future demographics, etc.

## (Re)development projects

Cofinimmo's real estate expertise and integrated approach enables the company to support the growth of healthcare operators. The services offered range from simple financing to larger-scale projects which include design, construction and delivery of new buildings. The group has an experienced team which includes financial, technical, and legal expertise, and remains abreast of the latest developments in healthcare real estate.

(Re)development activity enables Cofinimmo to carry out otherwise inaccessible projects, retain operator-tenants, ensure that appropriate levels of asset quality are maintains, and create overall value.

#### **Proximity to clients**

Cofinimmo endeavours to build close and sustainable relationships with its tenants to ensure client satisfaction and loyalty (see the section 'Stakeholder dialogue as driver force for transition'). Property management is internalised and carried out by Cofinimmo's operational teams. The technical teams, made up of industrial and civil engineers, architects and interior designers, supervise the renovation work. The accounting teams prepare the rental and tax statements. The management teams maintain commercial dialogue and monitor the application of leases. The legal department draws up the rental contracts and monitors any disputes.

#### **Asset arbitrage**

For several years now, Cofinimmo has followed a selective asset arbitrage policy for its most mature markets, such as Belgium and France. The policy consists of selling non-strategic assets and reinvesting the funds in other assets which better match the group's priorities. This enables the company to take advantage of certain investors' growing appetite for this type of asset, while optimising the composition of its portfolio.

## **ESG**

Cofinimmo intends to fully carry out its social and environmental responsibilities.

When acquiring an asset, Cofinimmo considers factors such as soil pollution, the presence of asbestos, the location, and the risk of flooding. In the countries in which it operates and for this segment, legislation on energy performance targets is increasingly restrictive. Therefore, Cofinimmo systematically considers the energy performance and the life cycle of a building and implements a long-term strategy by examining its projects, usually 30 years into the future, which is a sign of real partnership with operators. A risk analysis is conducted within the framework of each acquisition case file.

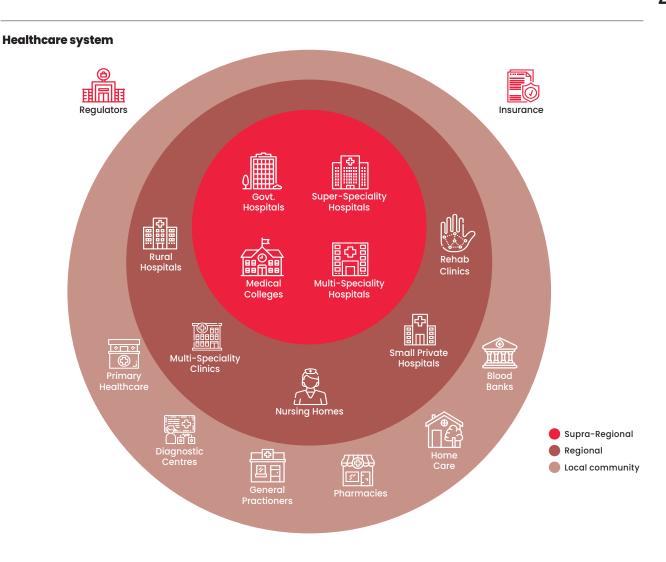
The management of (re)development projects in health-care real estate, the decisions and actions taken by Cofinimmo have a significant impact on the sustainability of assets. Firstly, because Cofinimmo, by developing tailor-made, innovative and comfortable buildings, endeavours to best meet the changing accommodation and care needs of vulnerable or dependent people. Secondly, because Cofinimmo favours the use of modern techniques and sustainable materials to reduce the carbon footprint of the buildings constructed. Finally, because Cofinimmo ensures the proper integration of buildings in the neighbourhood, by paying specific attention to the diversity of healthcare sites and to aesthetics.

In this context, BREEAM certifications ensure a very high level of sustainability. For example, August 2023, a nursing and care home in Sarriguren (Navarre, Spain) received a BREEAM In-Use excellent certification. In addition, the nursing and care care home in Tarragona (Catalonia, Spain), whose provision acceptance took place in the third quarter of 2023, received a BREEAM New Construction Excellent certification in November 2022.

On the other hand, Cofinimmo has moderate influence in projects developed by operators. In that case, Cofinimmo acts more as an adviser in the area of sustainable construction, seeking innovative solutions making the gradual improvement of the property portfolio possible, at a pace and in line with budgets that are acceptable to operators. Energy performance certification is completed systematically in order to objectively measure the portfolio evolution.

Cofinimmo's influence in terms of sustainability in the day-to-day management of healthcare assets is rather indirect. Here, the majority of the assets are managed largely autonomously by operators-tenants, who decide in particular on the type of upkeep and maintenance works to be carried out. Nevertheless, Cofinimmo endeavours to automatically include the data relating to the energy and water consumption of buildings in the environmental accounting system in order to raise awareness among operators. As medical office buildings are under Cofinimmo's operational control, it enables more in-depth consumption analysis and monitoring.

The main criteria used to make a divestment decision include the asset size, age, location, operations, energy performance and residual lease length.



## Breakdown of the portfolio by type of asset (as at 31.12.2023 - based on a fair value of 4,666 million EUR - in %)

Sub-segment	Share in the healthcare	Facility type				Ye	ear of en	try			
	real estate portfolio		2005	2008	2012	2014	2019	2020	2021	2021	2021
		Acute care clinics									
Cure centres	14%	Rehabilitation clinics		0							
		Psychiatric clinics		0							
Primary care	3%	Medical office buildings						+			
		Nursing and care homes		0				<b>+</b>	0		<b>1</b>
Care centres	81%	Assisted living		0							
		Disabled care facilities						•			
Others	2%	Mainly sport & wellness centres									



## Committed investment programme in healthcare real estate

Project	Type (of works)	Number of beds	Surface area (in m²)	Estimated completion date	Total invest- ments	Total invest- ments as at 31.12.2023	Total invest- ments in 2024	Total invest- ments after 2024
		(after	works)			(x 1,000,0	000 EUR)	
ONGOING DEVELOPMENT PROJECT	TS							
Belgium								
Genappe	Construction of a nursing and care home	112	6,000	Q3 2025	19	13	1	5
Marche-en-Famenne	Renovation and extension of a nursing and care home	120	7,600	Q4 2024	8	7	1	0
France								
Fontainebleau	Redevelopment of a nursing and care home	100¹	6,500	02 2024	17	15	2	0
The Netherlands								
Vlijlmen	Construction of a care clinic	30	2,100	01 2025	9	3	5	1
Hoogerheide <sup>2</sup>	Construction of a nursing and care home	138	7,400	01 2024	26	26	0	0
Spain	<u> </u>							
Palma de Mallorca (Balearic Islands)	Construction of a nursing and care home	157	7,000	Q4 2025	16	12	3	1
Alicante (Valencia)	Construction of a nursing and care home	150	7,300	02 2024	14	14	0	0
Oviedo (Asturias)	Construction of a nursing and care home	144	6,500	Q3 2025	12	9	2	1
Elche² (Valencia)	Construction of a nursing and care home	150	6,000	01 2024	8	8	0	0
Castellón de la Plana (Valencia)	Construction of a nursing and care home	136	5,900	Q4 2024	12	10	2	0
Córdoba (Andalusia)	Construction of a nursing and care home	162	7,300	02 2025	15	8	6	1
Murcia (Murcia)	Construction of a nursing and care home	150	6,700	02 2024	14	14	0	0
Tomares (Andalusia)	Construction of a nursing and care home	180	8,400	Q3 2024	13	10	3	0
Ourense (Galicia)	Construction of a nursing and care home	116	5,200	Q2 2025				
Santa Cruz de Tenerife (Canary Islands)	Construction of a nursing and care home	124	5,700	Q4 2025	23	10	9	4
Maracena (Andalusia)	Construction of a nursing and care home	180	9,100	Q3 2025	13	5	6	2
Dos Hermanas (Andalusia)	Construction of a nursing and care home	135	7,700	Q4 2025	12	3	7	2
Valladolid (Valladolid)	Construction of a nursing and care home	160	8,100	02 2025	14	3	9	2
El Cañaveral³ (Madrid)	Construction of a nursing and care home	165	7,000	Q4 2025	15	0	11	4
Finland								
Rovaniemi	Construction of a nursing and care home	56	3,500	02 2024	9	7	3	0
SUB-TOTAL INVESTMENT PROPERT	ries				270	180	69	21
Germany								
North Rhine-Westphalia	Development of 5 eco-friendly healthcare campuses	680	62,000	2024-2025	188	12	162	14
Spain								
Vicálvaro (Madrid)	Construction of a nursing and care home	132	5,500	02 2024	11	7	3	0
Jaén (Andalusia)	Construction of a nursing and care home	160	6,700	02 2024	10	8	2	0
TOTAL INVESTMENT PROPERTIES, I FINANCE LEASE RECEIVABLES AND	NON-CURRENT FINANCIAL ASSETS, ASSOCIATES				479	207	237	35

<sup>1.</sup> Corresponding to 90 beds and 10 day-care units.

#### **Diversification**

Cofinimmo actively seeks to diversify its portfolio, which takes place at three levels:

- by country: the group currently holds healthcare assets in Belgium, France, the Netherlands, Germany, Spain, Finland, Italy, Ireland and the United Kingdom;
- by operator-tenant: Cofinimmo has more than 70 healthcare operators in its client-tenant database;
- by asset type: the group's healthcare real estate portfolio includes nursing and care homes, assisted-living units, rehabilitation clinics, psychiatric clinics, medical office buildings, care centres for the elderly or the disabled, acute care clinics, and sport and wellness centres.

This diversification ensures that the group is not too dependent on any given financing or social security system.

## Follow-up of the financial and environmental performance of acquired sites

Cofinimmo receives financial data reports from its operators for each site periodically. This enables Cofinimmo to assess the financial sustainability of each operation and, including the rent hedging by the operational cash flow ('EBITDAR') generated by the site. A comparison of the prices paid by residents/patients for housing and by the authorities for care services enables the ranking of each operation compared to similar sites, and provides an evaluation of the risk associated with acquiring new units.

<sup>2.</sup> Project delivered after 31.12.2023, see section 'Events after 31.12.2023'.

<sup>3.</sup> Project announced after 31.12.2023, see section 'Events after 31.12.2023'.

With the agreement of the operators, Cofinimmo receives regular environmental data. This allows Cofinimmo to evaluate energy performance and assess the risk of possible decarbonisation. The energy intensity by country is available in the section 'EPRA performance Indicators'.

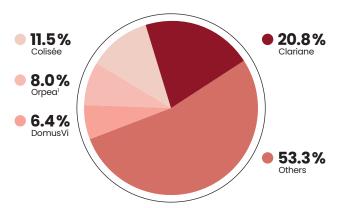
In addition, Cofinimmo collects available data on the performance of the healthcare operators and compares them with its database and with market data when available. Data from operators and specialist healthcare consultants and observations made by Cofinimmo are compiled throughout the year. These data are then validated during the summer of the following year (the data presented below for 2023 are therefore preliminary estimates to be confirmed next summer).

The underlying occupancy rate applies to the majority of care centres and cure centres, which accounted for nearly 95% of Cofinimmo's healthcare properties at the end of 2022 (see universal registration document 2022 pages 39 and 43). For the relevant assets in the countries and operators for which Cofinimmo was able to collect and use the data (see scope coverage in the table below), the underlying occupancy rates already reached 84% (or more) at the end of 2022, showing a serious improvement compared to the 2021 level affected by COVID-19. For 2023, Cofinimmo expects most countries to be above 90%, with Germany below this level.

For illustrative purposes, Cofinimmo has added market data from the various sources available (in Germany they are not available every year, and in Italy they are non-existent).

Cofinimmo would like to take this opportunity to thank its operators for their efforts over the last few years, which have been

#### Breakdown of the healthcare portfolio by operator-tenant (as at 31.12.2023 - based on contractual rents of 261 million EUR - in %)



1. On 20.03.2024, Orpea has announced the rebranding of its name to 'Emeis'.

challenging, and pointed out that reporting by operators would be simplified if all owners would harmonise their reporting requirements. Cofinimmo intends to work in this direction in order to establish industry standards.

Within this framework, of the relevant healthcare property sites is shown in the table below:

The updated figures for 2023 will be published in principle on 26.07.2024, in the half-year press release.

Country				Occ	upancy rate					
	Me	Market data <sup>1</sup>			Cofinimmo's relevant portfolio <sup>2</sup>			Scope coverage <sup>3</sup>		
	2021	2022	2023	20214	20224	2023 <sup>5,6</sup>	2021	2022	2023 <sup>6</sup>	
Belgium	90%	89%	n.a. <sup>7</sup>	87%	92%	93%	98%	100%	100%	
France	89%	87%	n.a. <sup>7</sup>	89%	91%	91%	91%	92%	93%	
The Netherlands	93%	95%	n.a. <sup>7</sup>	n.a.	94%	n.a. <sup>7</sup>	n.a.	34%	n.a. <sup>7</sup>	
Germany	88%	n.a.8	n.a. <sup>7</sup>	85%	85%	84%	100%	100%	100%	
Spain	88%	91%	n.a. <sup>7</sup>	84%	92%	93%	100%	100%	100%	
Finland	88%	87%	n.a. <sup>7</sup>	n.a.9	95%	99%	n.a.9	100%	100%	
Ireland	83%	84%	n.a. <sup>7</sup>	92%	93%	94%	100%	100%	100%	
Italy	n.a.8	n.a.8	n.a. <sup>7</sup>	59%	84%	97%	100%	100%	100%	
United Kingdom	79%	83%	86%	94%	96%	97%	100%	100%	100%	
TOTAL				86%	90%	91%	98%10	94%	99 %10	

- 1. Sources:: public authorities, parastatal organisations, sectorial organisations, brokers, internal business intelligence. Financial occupation rate (based on number of days billed to residents) for Belgium and France, physical occupation rate for other geographies.
- 2. Weighted average, computed on a sample composed of assets relevant for this operational KPI (most type of cure or care assets (see p. 39 & 43 of 2022 universal registration document), beyond ramp-up, excluding assets in end of operating life, newly acquired or delivered, in restructuration or development).
- 3.% of relevant assets for which data have been collected compared to total relevant assets in term of contractual rent.
- 4. Information mostly based on financial occupation rates.
- 5. Estimates based on spot observations or other intelligence, actual annual average available during the summer of the following year. For the UK, full year data set already available.
- 6. On a like-for-like basis with 2022 relevant portfolio.
- 7. Data set in the process of being collected and/or completed.
- 8. Unavailable information (e.g.: German market occupation rate available every two years).
- 9. Only one new build asset still in ramp up phase
- 10. Excluding countries without data set.

# A vast and qualitative European portfolio

## **Belgium**

of the portfolio

612,000 m² Surface area

100%

Occupancy rate

Sites in operation

10.900 **Beds** 

## **France**

15% of the portfolio

321,000 m² Surface area

99.6%

Occupancy rate

Sites in operation

5.200 **Beds** 

## The Netherlands

of the portfolio

201,000 m² Surface area

99.1% Occupancy rate

Sites in operation

1.400 Beds

## Germany

of the portfolio

407,000 m² Surface area

97.6%

Occupancy rate

Sites in operation

6,200

## **Spain**

of the portfolio

156,000 m² Surface area

100%

Occupancy rate

Sites in operation

3.900 Beds

## **Finland**

3% of the portfolio

36,000 m² Surface area

100%

Occupancy rate

Sites in operation

690 Beds

## Ireland

of the portfolio

42.000 m<sup>2</sup> Surface area

100%

Occupancy rate

Sites in operation

550 **Beds** 

## Italy

of the portfolio

76.000 m² Surface area

100%

Occupancy rate

Sites in operation

L300

Beds

## **United Kingdom**

1% of the portfolio

10.200 m² Surface area

100%

Occupancy rate

Sites in operation

200

Beds







# Achievements in 2023

## Belgium



million EUR

ongoing development projects

In Belgium, Cofinimmo holds investments properties in healthcare real estate for a fair value of 1.7 billion EUR, 18 million EUR in participations in associates and 15 million EUR in finance lease.

	Asset location	Type of works / Type of asset	Year built / renovated	Approx. surface area (in m²)	Number of beds	Operator- tenant	Type of lease	Lease length (in years)	Price / Investment budget (in million EUR)
AC	QUISITION								
0	Oupeye	Nursing and care home	2017/2020	10,400	116* beds + 43 assisted-living units	Orelia	Triple net	27	± 30
PRC	VISIONAL ACCEPT	ANCES							
2	Grimbergen	Nursing and care home	2023	5,600	82	Orelia Zorg	Triple net	27	± 19
3	Oudenburg	Nursing and care home	2023	4,400	68	Clariane <sup>1</sup>	Triple net	20	± 11
DISP	OSALS								
4	Balen	Nursing and care home	2004	6,500		Armonea			. 01
5	Aartselaar	Nursing and care home	2006/2013	7,800		Clariane <sup>1</sup>			± 31
6	Walshoutem	Nursing and care home	2001/2012	6,800	89 + 20 assisted-living units	Anima Care			± 11

<sup>\*</sup> Of which 5 day-care beds.

<sup>1.</sup> Previously known as Korian.

# Nursing and care home - Oupeye

In 2023, Cofinimmo acquired a recently built nursing and care home in Oupeye (province of Liège/Luik). Located in a green area in the heart of the municipality, the complex was built in 2017 and extended with a new wing in 2020. It is operational and combines modernity and conviviality. It consists of a 111-bed nursing and care home, 43 assisted-living apartments, as well as 5 day-care beds, spread over a total surface area of approximately 10,400 m<sup>2</sup>. This modular and flexible site has an excellent A-level energy performance. It is amongst others equipped with 400 photovoltaic panels for electricity, a cogeneration system for heating, as well as two rainwater harvesting tanks.



Nursing and care home Les Jardins d'Ameline - Oupeye (BE)



Nursing and care home Bloemenhof - Oudenburg (BE)

## **France**



**25** million EUR

ongoing development project

In France, Cofinimmo holds investment properties in healthcare real estate for a fair value of 690 million EUR, finance lease receivables for 20 million EUR and 13 million EUR in participations in associates.

Asset location	Type of works / Type of asset	Year built / renovated	Approx. surface area (in m²)	Number of beds	Operator- tenant	Type of lease	Lease length (in years)	Price / Investment budget (in million EUR)
ACQUISITION								
CRF portfolio	6 aftercare and rehabilitation clinics ('SSR')', two of which are also active in medical care, sur- gery and obstetrics ('MCO') <sup>2</sup>	between 1998 and 2019	87,000	973	French Red Cross	Double net	9	± 13
PROVISIONAL ACCEPT	ANCE							
1 Villers-sur-Mer	Nursing and care home	2023	4,700	84	DomusVi	Double net	12	± 14
DIVESTMENTS								
2 Jurançon³	2 healthcare sites				Orpea <sup>4</sup>			
3 Sartrouville	2 nearincare sites				Clariane <sup>5</sup>			± 5

- 1. In France, SSR stands for cliniques de soins de suite et de réadaptation.
- In France, MCO stands for médecine, chirurgie et obstétrique.
   The closing of this transaction is foreseen in 2024.
- 4. On 20.03.2024, Orpea announced the rebranding of its name to 'Emeis'.
- 5. Previously known as Korian.

## Nursing and care home -Villers-sur-Mer

In 2023, a nursing and care home was delivered in Villers-sur-Mer (Seine-Maritime).

This development project had been announced in February 2021 and was part of a larger portfolio consisting of five nursing and care homes.

The property is located on the Côte Fleurie, a coastal urban area with several residential districts. The site is easily accessible thanks to good road connexions.

It offers a total of 84 permanent beds on a surface area of approximately 4,700 m².



Nursing and care home - Villers-sur-Mer (FR)

## The Netherlands



nillion EUR

ongoing development projects

In the Netherlands, Cofinimmo holds a healthcare real estate portfolio for a fair value of 504 million EUR.

	Asset location	Type of works / Type of asset	Year built / renovated	Approx. surface area (in m²)	Number of beds	Operator- tenant	Type of lease	Lease length (in years)	Price / Investment budget (in million EUR)
AC	QUISITIONS								
1	Sittard (Limburg)	Medical office building	2023	1,700	n/a	n/a	Double net	13	± 5
2	Vlijmen (North Brabant)	Construction of a nursing and care home	Ongoing	2,100	30	Martha Flora <sup>1</sup>	Double net	15	± 9
PRO	OVISIONAL ACCEPTA	NCE							
3	Hilversum (North Holland)	Healthcare clinic	2023	5,500	n/a	Tergooi	Triple net	20	± 30

1. Is now part of DomusVi.

# Nursing and care home - Vlijmen

In 2023, Cofinimmo acquired a plot of land in Vlijmen (North Brabant) where an ecofriendly nursing and care home will be built. The new site will be located in a residential area, close to shops and green spaces and will be easily accessible. It will also have a bicycle storage facility.

With a surface area of approximately 2,100  $m^2$  and 30 beds, the new nursing and care home will partially address the shortage of care capacity in the region. It will also have a day-care unit. Modern and sustainable materials with a long life cycle and the most recent techniques (geothermal energy, ample water buffering, solar panels) will be used. Cofinimmo will therefore aim for an A+++ energy performance label for this site.



▶ Render of the future nursing and care home - Vlijmen (NL)



▶ Medical office building - Sittard (NL)

## Germany



## **107** million EUR

ongoing development projects

In Germany, Cofinimmo holds a healthcare real estate portfolio for a fair value of 894 million EUR and 14 million EUR in associates (investments and receivables).

	Asset location	Type of works / Type of asset	Year built / renovated	Approx. surface area (in m²)	Number of beds	Operator- tenant	Type of lease	Lease length (in years)	Price / Investment budget (in million EUR)
AC	QUISITION								
1	Viersen (North Rhine- Westfalia)	Extension of healthcare campus	2023	2.,140	21 apartments	Schönes Leben Gruppe	Dach und Fach³	25	± 5
PRO	OVISIONAL ACCEPTAN	ICES							
2	Kaarst (North Rhine- Westphalia)	2 healthcare	0000	12,500	107¹ units + 55 apartments	Schönes	Dach und	05	. 05
3	Viersen (North Rhine- Westphalia)	campuses	2023	16,400	105² units + 96 apartments	Leben Gruppe	Fach <sup>3</sup>	25	± 85

<sup>1.</sup> i.e. 92 beds and 15 day-care places.

<sup>2.</sup> i.e. 90 beds and 15 day-care places.

<sup>3.</sup> See glossary.



## Healthcare campus -Kaarst

In 2023, a second eco-friendly healthcare campus was delivered in Kaarst (North Rhine-Westphalia).

With its wide range of services, the project in Kaarst is designed as a environmentally friendly healthcare campus (A-level energy performance) and offers a variety of care and living options for its residents.

'Am Dreeskamp' has a total surface area of approximately 12,500 m² and offers different services spread over 92 beds, 15 day-care places and 55 apartments.



▶ Healthcare campus Am Dreeskamp - Kaarst (DE)



▶ Healthcare campus Am Fritzbruch - Viersen (DE)

## Spain



million EUR

ongoing development projects

Cofinimmo entered Spain in September 2019, where it already holds a healthcare real estate portfolio for a fair value of 364 million EUR in investment properties, to which 43 million EUR of finance lease receivables and 16 million EUR of prepayments in non-current financial assets were added.

	Asset location	Type of works / Type of asset	Year built / renovated	Approx. surface area (in m²)	Number of beds	Operator- tenant	Type of lease	Lease length (in years)	Price / Investment budget (in million EUR)
AC	QUISITIONS								
1	Dos Hermanas (Andalusia)	Construction of a nursing and care home	Ongoing	7,700	135	Grupo Reifs	Triple net	30	± 12
2	Valladolid (Castile & León)	Construction of a nursing and care home	Ongoing	8,100	160	Genesenior	Triple net	25	± 14
PRO	OVISIONAL ACCEPTA	NCE							
3	Tarragona (Catalonia)	Nursing and care home	2023	6,800	172	Clece	Double net	25	± 15

## Nursing and care home -**Dos Hermanas**

In 2023, Cofinimmo started the construction of a new nursing and care home on a plot of land acquired earlier in Seville (Andalusia). The building will have a total surface area of approximately 7,700 m² and will offer 135 beds. The centre is located next to the Convention Centre of Dos Hermanas, currently under construction, next to the new SE-40 expressway and the new regional train station. For this site, Cofinimmo foresees an A-level energy performance and a BREEAM Excellent certification.



▶ Render of the future nursing and care home - Dos Hermanas (Andalusia - ES)



▶ Nursing and care home - Tarragona (Catalonia - ES)

## **Finland**



## 15 million EUR

ongoing development project

Cofinimmo entered Finland in November 2020, where it already holds a healthcare real estate portfolio for a fair value of 153 million EUR.

Asset location	Type of works / Type of asset	Year built / renovated	Approx. surface area (in m²)	Number of beds	Operator- tenant	Type of lease	Lease length (in years)	Price / Investment budget (in million EUR)
PROVISIONAL ACC	EPTANCES							
1 Kuopio	Nursing and care home	2023	4,200	75	Nonna Group Oy	Double net	20	± 17
2 Helsinki	Nursing and care home	2023	4,200	83	Attendo	Double net	15.5	± 19
3 Raisio	Nursing and care home	2023	5,000	98	Ikifit Oy	Double net	15	± 15

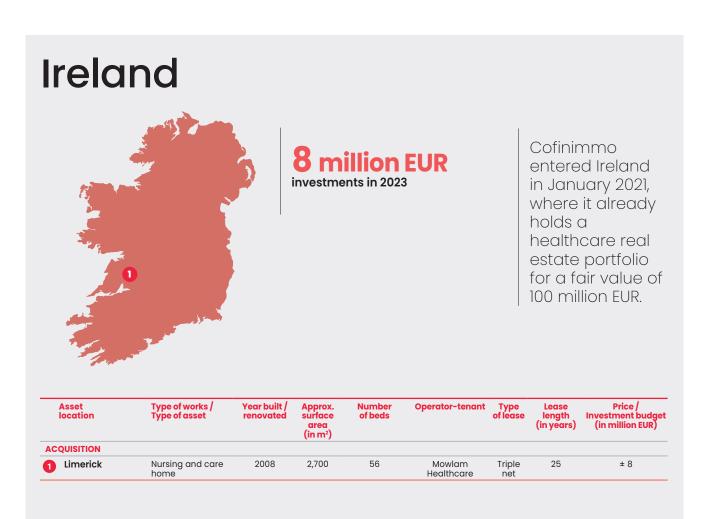


▶ Aerial view of the nursing and care home – Helsinki (FI)

## Nursing and care home -Helsinki

In 2023, Cofinimmo announced the provisional delivery of a nursing and care home located in Helsinki, the capital of Finland, on the southern coast of the country. The nursing and care home is located in a green and quite residential area, about 15 km east from the city centre, in Vuosaari, close to several shops and public transport services.

The site has a surface area of approximately 4,200 m<sup>2</sup> and offers 75 intensive care rooms spread over three storeys as well as 8 lighter care rooms on the ground floor. The level of energy performance of the building is B.





▶ Aerial view of the nursing and care home – Limerick (IE)

## Nursing and care home -Limerick

In 2023, Cofinimmo acquired a nursing and care home in Limerick. The Park nursing and care home is located in a green residential neighbourhood, about 4 km from the city centre. It benefits from a bus stop in front of the building and is easily accessible by car.

Built in 2008, the nursing and care home has a total surface area of approximately 2,700 m² and offers 56 beds, which are in en-suite rooms. The asset has a good energy performance and several upgrades are planned to further improve it.

# Italy The secret drink is a Italy in investments in 2023 where it aireaay holds a healthcare real estate portfolio for a fair value of 217 million EUR.



Nursing and care home - Novara (IT)

# **United Kingdom**



Cofinimmo entered the United Kingdom in July 2021, where it already holds a healthcare real estate portfolio for a fair value of 67 million EUR.



▶ Nursing and care home – Milton Keynes (UK)





# Highlights

7%

of the consolidated portfolio

**24** million EUR

**Divestments** 

0.5 billion EUR

Fair value of the portfolio

854 number of assets, of which
853 pubs and restaurants
1 PPP booked as operating lease

6.9%

Gross rental yield

7

contracts relating to assets in operation in the PPP portfolio, booked as finance leases

99.8%

Occupancy rate

309,000 m<sup>2</sup>

Surface area

**12** years

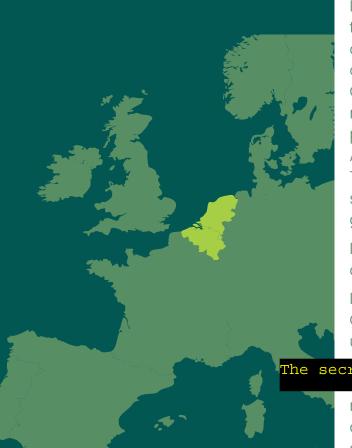
Weighted average residual lease length

126 kWh/m²

Annual energy intensity of the covered segment

1

PPP building with BREEAM certification



In November 2023, Cofinimmo completed the disposal of its portfolio of insurance agencies leased to the MAAF insurance company (Cofinimur I). Since then, Cofinimmo's property of distribution networks portfolio only consists of pubs and restaurants leased to the AB InBev brewery group (Pubstone). This portfolio, acquired in 2007 through sale & leaseback transactions, generates long-term revenues.

In 2023, Cofinimmo invested 4 million EUR and divested for 24 million EUR.

In addition to this sub-segment, Cofinimmo also invests in specialuse buildings in Belgium through

The secret object #3 is a



renovation and improvement or public and parapublic real estate assets. To date, the PPP portfolio includes eight contracts related to assets in operation.

Breakdown of property of distribution networks by country (at fair value - in %)

64% Pubstone -Belgium

30 % Pubstone -The Netherlands

6 % Other -Belgium<sup>1</sup>

- From left to right:
   Filip Gustin, Office Assistant
   Ivo Nuyts, Senior Project Manager
- ► Brasserie René Antewerp (BE)



 In 2021, two assets have been allocated to the 'Other (Belgium)' distribution networks real estate segment. These are the Tenreuken land reserve in Brussels and the federal police station at Kroonveldlaan 30 in Dendermonde, together representing 6% of the property of distribution networks portfolio.

## **Market characteristics**

#### **Pubstone**

The assets which make up Cofinimmo's property of distribution networks portfolio do not represent traditional commercial assets since they are let in bulk to a single tenant. This type of portfolio, acquired within the framework of sale & leaseback transactions, therefore constitutes a niche market.

#### Sale & leaseback transactions

The sale price per square metre requested by the seller is usually reasonable as it concerns buildings which are leased back to the seller, the latter being therefore responsible for paying rent after the sale. The latter must therefore bear the rent after the sale.

## Optimisation of the points-of-sale network for the tenant's business

The buildings are necessary for the tenant's activity due to their location and are leased for the long term. For most of these buildings, the probability of renewing the contract at the end of the lease is therefore high.

#### Capital risk granularity

Should the tenant leave, a significant portion of the properties can be sold as retail outlets or for housing to local investors, professionals or not, as the amounts to be invested are often attainable for this type of investor.

## Support of tenants for the management, development and renovation of the assets

Cofinimmo maintains an ongoing dialogue with the occupant-tenant to increase the geographical scope of the sales network of the latter. Buildings with leases that will not be renewed at their term or which require renovation works in the medium term can thus be identified in advance. In addition, Cofinimmo can acquire new buildings the tenant would like to include in his network.

#### Public-private partnerships

Cofinimmo strives to meet the specific needs of public authorities and provides real estate and financial expertise for long-term partnerships, which are usually subject to public contracts.

Cofinimmo is responsible for analysing the economic and technical life cycle of the project. This analysis identifies the best compromise between initial investment and future expenses, for both maintenance costs as well as for replacement and repair costs.

However, Cofinimmo does not bear the construction risk for this type of property investment, since this is the responsibility of an appointed general contractor, to whom the group agrees to pay a flat fee upon delivery of the building. Nevertheless, the group supervises the quality and execution of the construction works.

Cofinimmo is usually responsible for up-keep and maintenance throughout the tenancy, which is under a lease for an extended period or long-lease. At the end of the lease, the public authority has the option to purchase the property or to transfer ownership free of charge. Cofinimmo therefore does not have perpetual ownership of these assets and, as a result, they are included under the 'finance lease receivables' heading on the balance sheet for 85.0 million EUR as at 31.12.2023.

## Assets in operation in the PPP portfolio as at 31.12.2023

Property	Surface area	Accounting procedure
Courthouse - Antwerp	72,132 m²	Finance lease
Prison - Leuze-en-Hainaut	28,316 m²	Finance lease
Fire station - Antwerp	23,323 m²	Finance lease
Police station - Termonde/Dendermonde	9,645 m²	Operating lease
Several sites of the Université Libre de Bruxelles - Brussels (Ixelles/Elsene)	22,902 m²	Finance lease
Police station - HEKLA zone	3,800 m²	Finance lease



## **Strategy implementation**

#### **Pubstone**

At the end of 2007, Cofinimmo acquired, within the framework of a property partnership, the entire portfolio of pubs and restaurants, previously owned by Immobrew SA/NV, a subsidiary of AB InBev, since then renamed Pubstone SA/NV. Cofinimmo leases the premises back to AB InBev for an initial term of 27 years, the current maturity being in 2035. AB InBev sub-leases the premises to operators and retains an indirect stake of 10% in the Pubstone organisation. Cofinimmo bears no risk with respect to the commercial operation of the pubs and restaurants, but handles the structural maintenance of roofs, walls, façades and outside woodwork. At the end of the lease, AB InBev can either renew the lease under the same conditions or return the spaces free of occupation.

In Belgium, the internal Pubstone team consists of six people, excluding support services, who work in portfolio management (property management). There is only one team member in the Netherlands.



► From left to right: Joël Assoba - Senior Property Manager - Offices Filip Gustin - Office Assistant ► Brasserie René - Antwerp (BE)

## **ESG**

In the acquisition phase of this segment, a long-term partnership with the tenant is essential.

A distribution network consists of a large number of small-scale individual assets. Throughout the term of the lease, asset arbitrage is particularly important to ensure sustainability. Cofinimmo endeavours to transform empty areas into useful spaces, for example through the reconversion of open spaces into residential apartments, for example by temporarily making unused floors above shops available as dwellings. Finally, it favours the use of modern techniques and sustainable materials to reduce the carbon footprint of buildings during works on the exterior shell of assets. In particular, an advanced policy is implemented concerning roofing insulation during watertightness works.

For unique assets with public use, public authorities are often held up as examples of sustainable development. They are required to include high technical criteria in terms of energy performance. Cofinimmo is constantly looking for innovative solutions to help finance a public need.

## **Achievements in 2023**

## Pubstone: pubs and restaurants

#### Divestment of 14 pubs and restaurants

In 2023, Cofinimmo divested 14 pubs and restaurants (10 located in Belgium and 4 located in the Netherlands) through its subsidiaries Pubstone and Pubstone Properties, which had been vacated by AB InBev, for a total amount of approximately 5 million EUR, an amount higher than the fair value of the assets prior to the conclusion of the agreements.

#### Technical interventions and renovation projects

In 2023, the property and project management operational teams supervised 491 technical interventions on the portfolio of pubs and restaurants (377 in Belgium and 114 in the Netherlands). They also managed 133 renovation projects (111 in Belgium and 22 in the Netherlands), for a total amount of approximately 4 million EUR. This consisted primarily of façade and roofing renovations.

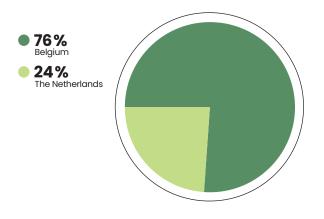
#### Main renovation projects in 2023

Location	Type of works
BELGIUM	
Windsor De Keyserlei 39 – Antwerp	Renovation of rear façade, roof, external joinery and painting of front façade
Bar Bas Visserskaai 11 – Antwerp	Replacement of external joinery and painting of façade
De Kleine Hal Maastrichterstraat 30 – Hasselt	Roof renovation
La Villance Bvd du Souverain/Vorstlaan 274 – Brussels	Roof renovation, replacement of windows and painting
Café De Belleman Botermarkt 8 – Gand/Gent	Roof renovation and replacement of windows
Café Les 4 Saisons Grand'Place 68 – Tournai/Doornik	Roof renovation, replacement of windows and painting
Café Hemelrijk Oudenberg 2 – Geraardsbergen	Roof renovation, replacement of windows and painting of façades
THE NETHERLANDS	
Café De Bel Markt 24-26 -	Poof repovation, replacement d external
Billv's Poolcaf bject #4 is a	n, replacement d external

The secret o



## Breakdown of assets by country (number of assets in %)



## Cofinimur I: insurance agencies

#### Completion of the divestment of the Cofinimur I portfolio

On 06.11.2023, Cofinimmo announced that it had successfully completed the disposal of the Cofinimur I portfolio, which consisted of insurance agencies leased to the French MAAF group.

Announced on 23.09.2021, the sale of this portfolio (comprising 265 assets at that time), is fully in line with Cofinimmo's strategy of disposing of assets deemed non-strategic, in order to pursue the expansion and renewal of the healthcare real estate portfolio in Europe.

This large-scale disposal operation (given the geographical dispersion of the assets making up the portfolio) was completed in just over two years, for approximately 111 million EUR. Some of these assets were sold in clusters, while others were sold individually.

These disposals enabled Cofinimmo to gradually reduce its debts-to-assets ratio by around 0.9% and generated disposal proceeds slightly higher than the fair value of the portfolio when the disposal process was launched in September 2021.



▶ Restaurant De Vooruitgang - Eindhoven (NL)



Creating value through capital recycling

The secret animal #5 is

▶ From left to right: Alessia Zangrossi - Project Management Assistant Quentin Montens - Valuation Analyst Myriam Hallet -Senior Commercial Account Manager

Office building The Gradient - Brussels decentralised (BE)

# Highlights

18%

of the consolidated portfolio

236 million EUR

**Divestments** 

1.1 billion EUR

Fair value of the portfolio

5 years

Weighted average residual lease length

**6.4%** 

Gross rental yield

331,000 m<sup>2</sup>

Surface area

93.9%

Occupancy rate

7

Buildings with BREEAM or ActiveScore certification

128 kWh/m<sup>2</sup>

Annual energy intensity of the covered segment

**4**1

Number of assets

### Recentering the portfolio towards Brussels' CBD



68 %
Brussels' CBD

4%

Periphery

18%
Decentralised

11% Other regions As an important player in Brussels' office sector for 40 years, Cofinimmo draws on its accumulated experience in the sector to dynamically and proactively manage its portfolio of office buildings. Rental management, developments adapted to new working methods, renovation and conversion programmes and asset arbitrage are carried out with a long-term view.



- From left to right:
   Benjamin De Reus, Data Leader
   Frédéric Magain, IT Support Engineer
- ▶ Office building The Gradient Brussels decentralised (BE)

#### Market characteristics1

#### The Brussels office market sub-segments

The Brussels office market consists of several sub-segments. The first five are often grouped under the heading 'Central Business District' (CBD).

#### **Brussels centre**

- · Historic heart of the city
- Major ccupants: Belgian public authorities and Belgian medium or large private companies.

#### **Leopold district**

- European district of the city
- Major occupants: European institutions and delegations or associations working with them, medium or large private companies, law firms, lobbyists.

#### **Brussels North**

- Business area
- Major occupants: Belgian and regional public authorities, semi-public companies and large private companies.

#### **Louise district**

- Prestigious district, mixed zone (residential and offices)
- Major occupants: law firms, embassies and medium-sized private companies.

#### South district (Midi)

- District surrounding the Brussels-South railway station
- Major occupants: SNCB/NMBS, railway-related companies, Belgian public authorities.

#### **Brussels decentralised**

- Rest of the territory of the 19 municipalities of the Brussels-Capital Region, a mainly residential area
- Major occupants: private companies of all sizes.

#### **Brussels periphery**

- Area located in the immediate vicinity of the Brussels-Capital Region, the Ring and the national airport
- · Major occupants: private companies of all sizes.

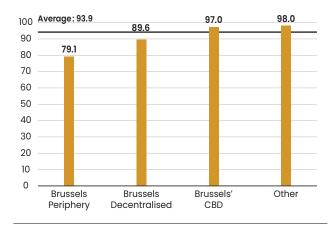
#### The Brussels office rental market

Information on the office rental market is included in the chapter 'Market commentary' (see page 177 of this document).

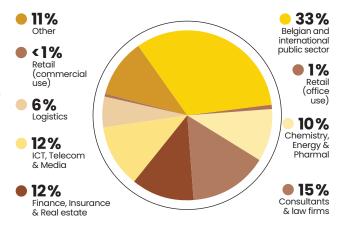
#### The Brussels office investment market

Information on the Brussels office investment market can be found in the chapter 'Market commentary' (see page 177 of this document).

### Occupancy rate by geographical area (as at 31.12.2023 - in %)



# Breakdown of the consolidated portfolio by tenant business sector (as at 31.12.2023 - in contractual rents of 59 million EUR - in %)



### Strategy implementation

### Contribution of the office portfolio into a subsidiary

On 29.10.2021, Cofinimmo contributed its office branch to a wholly-owned subsidiary called Cofinimmo Offices SA/NV which obtained the status of institutional regulated real estate company (SIRI). As at 31.12.2023, the subsidiary had a total balance sheet of 1.2 billion EUR (2022: 1.4 billion EUR), with an equity of 0.8 billion EUR (2022: 0.9 billion EUR) and a debt-to-assets ratio of approximately 31% (2022: 37%).

#### Proximity to clients

Cofinimmo endeavours to build close and sustainable relationships with its tenants (see chapter 'Stakeholder dialogue as driver for transition') to ensure client satisfaction and loyalty. Building management is handled entirely in-house. Given the size of its office portfolio, the group is able to implement a comprehensive human and technical management platform and to bear the associated costs.

The technical teams consist of industrial and civil engineers, architects and interior designers who supervise upgrading, maintenance and renovation work. The service desk is available 24/7 and is responsible for coordinating requests for service and repairs.

The sales teams are in regular contact with clients in order to respond flexibly to their needs. The administrative and accounting teams invoice rents and provide a breakdown of charges and taxes. The legal department draws up the leases and follows up on any disputes.

#### Proactive rental management

The rental vacancy risk Cofinimmo faces each year involves an average of 10% to 15% of its office portfolio. A commercial strategy based on a close relationship with clients contributes to a continued high occupancy level and positive operating margin growth.

The commercial strategy is implemented by the incorporation of innovative solutions intended to best meet tenant needs for workspace flexibility, mobility, and diversity. The development of Flex Corner® and The Lounge® concepts are examples of this.

#### Flex Corner® by Cofinimmo

This concept enables clients looking for smaller office spaces to lease a private space in an office building equipped with shared infrastructure (e.g. kitchenette, lounge, meeting rooms). Leases are offered on a monthly basis and include rent, taxes, and charges for both the private space and shared areas. Contracts are established for a period of time corresponding to the client's needs, with a minimum lease of one year. A 'customise your lease' option is also available, making it possible for tenants to establish their own lease period based on contractual terms suited to their needs.

This concept was initiated in 2016 and is now available in three buildings with vacant space. At the end of 2023, the occupancy rate of the Flex Corner® sites stood at approximately 88%.

#### **ESG**

In the day-to-day management of its office portfolio, Cofinimmo pursues one of its primary objectives, which is to adopt a sustainable and environmental approach.

During an acquisition in particular, Cofinimmo's influence can be decisive. It assesses the need for the redevelopment of a project so as to keep the building up to standard over the long term. During the selection of projects, it considers the location and in particular the accessibility of the site using sustainable transport.

Of course, Cofinimmo adopts a life cycle approach for the technical management of buildings. When an office building reaches the end of its life, the construction is recycled. In central locations in Brussels, where demand for offices is high, the building is thoroughly renovated. For less central sites, a study is carried out on the possible reconversion of the building. Thus, Cofinimmo endeavours to best respond to the changing needs of office users in terms of the flexibility, mobility and diversity of living spaces at work.

Furthermore, Cofinimmo pays specific attention to transforming the urban landscape in a responsible manner by focusing on the diversity of districts and their aesthetics. Cofinimmo also favours the use of modern techniques and sustainable materials to reduce the carbon footprint of the buildings developed, while also endeavouring to limit and reuse waste from project sites.

The day-to-day management of office buildings is also a real source of leverage in the sustainable development strategy. Property management has been an in-house activity since 1999, and its influence is significant. Making tenants aware of their energy consumption and the signing of agreements with green energy suppliers is intended to reduce the carbon footprint of buildings. Environmental data management software processes the consumption figures (water, gas, electricity) and waste production for all the common spaces of office buildings under operational control, as well as the private consumption voluntarily provided by the different tenants. Using this tool helps identify possible sources of savings and measure the impact of the investments made. Through the installation of remotely readable meters, the whole office portfolio is connected to the energy accounting software in real time.

Through these areas of focus, Cofinimmo wishes to fully carry out its societal and environmental responsibility.

#### The Lounge® by Cofinimmo

The group has two The Lounge® by Cofinimmo sites: the first, inaugurated in 2016, in the Park Lane in Diegem and the second, completed in 2017, in the Gradient building in Brussels (Woluwé-Saint-Pierre/Sint-Pieters-Woluwe).

Cofinimmo provides tenants and their visitors with modern, inspiring, and comfortable shared spaces that include catering, meeting, networking, and relaxation areas. The spaces are managed on-site by the community manager. The concept meets the growing need for a range of different types of work spaces.

#### Selective arbitrage of assets

Cofinimmo has implemented a selective arbitrage policy for its office buildings compatible with a comprehensive management platform.

In parallel with the expansion of the healthcare real estate segment, Cofinimmo is focusing on rebalancing its office portfolio between the various sub-segments, to prioritise high-quality buildings located in Brussels' CBD. The vacancy rate in this segment, is lower than the city's average market, making it possible to obtain higher net returns.

Being close to public transport means less pollution from commuting.

The goal is to take advantage of investors' appetite for certain types of assets and to optimise the portfolio composition in terms of age, size, location, energy performance, and the rental situation of buildings. The funds collected are then reinvested in high-quality buildings located in Brussels' CBD.

#### Redevelopment projects

Cofinimmo's internal technical teams, consisting of industrial and civil engineers, architects, and interior designers, are responsible

for redevelopment projects including renovations, reconstruction, and conversion. The projects are part of a long-term programme to optimise the composition of the portfolio, create value, and, more broadly, to responsibly transform the urban landscape.

### Office building Montoyer 10 – Brussels' CBD (BE): a model of sustainability

The redevelopment of the M10 is part of a biophilic approach that aims to maintain contact between people and nature, even in urban areas.

The architectural design of this building includes a concrete core and basement, while all other superstructures (floors, columns, structural façade elements) are made of wood from sustainable forests. The use of renewable materials and technologies has significantly reduced the building's carbon footprint, while the optimised prefabrication of its components has reduced waste and created healthy spaces.

The building will have a private garden, a green roof, accessible terraces on the sixth and seventh floor, triple glazing, solar panels, LED lighting and heat pumps. The ground and first floor will have fully glazed facades with high transparency, improving the feeling of space and increasing the interaction between the building's activities and its environment

In addition to an A-level energy label and a BREEAM Outstanding certification, the M10 was also granted WELL Platinum and  ${\rm CO_2}$  neutral company labels.

#### Occupancy rate

Cofinimmo's office portfolio occupancy rate was 93.9% at 31.12.2023 compared to 92.6% for the overall Brussels office market<sup>1</sup>. In 2023, renegotiations and new leases have been signed for a total of almost 65,207 m<sup>2</sup> of office spaces. The most significant transactions are listed in the table below.

Geographical area	Name of property	Transaction type	m²
Brussels' CBD	Arts/Kunst 46	Lease	600
Brussels' CBD	Loi/Wet 34	Lease	600
Brussels' CBD	Montoyer 10	Lease	1,200
Brussels' CBD	Loi/Wet 89	Lease	3,200
Brussels' CBD	Loi/Wet 34	Renegotiation & lease	1,600
Brussels' CBD	Meeûs 23	Renegotiation	800
Brussels' CBD	Loi/Wet 227	Renegotiation	1,200
Brussels' CBD	Trône/Troon 98	Renegotiation	600
Brussels' CBD	Arts/Kunst 46	Renegotiation	1,300
Brussels' CBD	Guimard 10	Renegotiation	7,600
Brussels' CBD	Guimard 10	Renegotiation	600
Brussels' CBD	Everegreen	Renegotiation	16,100
Brussels' CBD	Ligne 13	Renegotiation	800
Brussels' decentralised	Bourget 50	Lease	600
Brussels' decentralised	Tervu(e)ren 270	Lease	1,500
Brussels' decentralised	Tervu(e)ren 270	Lease	4,200
Brussels' decentralised	Tervu(e)ren 270	Renegotiation & lease	1,800
Brussels' dece	1	Renegotiation	2,300
Brussels' dece	-Debroux	Renegotiation	600

The secret currency is

Geographical area	Name of property	Transaction type	m²
Brussels' periphery	Park Hill	Renegotiation & lease	10,000
Brussels' periphery	Park Lane	Renegotiation	1,030
Brussels' periphery	Park Hill	Renegotiation	1,200
Other regions	AMCA – London Tower - Antwerp	Lease	1,100
Other regions	AMCA – Avenue Building - Antwerp	Lease	600
Other regions	AMCA – Avenue Building - Antwerp	Lease	600
Other regions	AMCA - London Tower - Antwerp	Renegotiation	600
Other regions	Mechelen Station - Malines/Mechelen	Lease	600
Other regions	Mechelen Station - Malines/Mechelen	Renegotiation	1,100
Other regions	Mechelen Station - Malines/Mechelen	Renegotiation	1,500

#### **Achievements in 2023**

#### Pursuing the asset rotation strategy

In 2023, Cofinimmo Offices SA/NV announced the divestment of several office buildings located in non-strategic areas of its portfolio. By way of example, we can mention:

- the disposal of the Mercurius 30 office building in the periphery of Brussels announced in January 2023 for approximately 6 million EUR;
- the disposal of the Georgin 2 office building in the decentralised area of Brussels announced in March 2023 for approximately 29 million EUR;
- the disposal of the mix-used site Woluwe 151 in the periphery of Brussels announced in April 2023 for approximately 10 million EUR;
- the divestment of the Brand Whitlock 87-93 and Woluwe 58 office buildings (the latter currently being the head office of the Cofinimmo group) announced in June 2023 for approximately 24 million EUR.

These divestments - made at fair values that are in line with or higher than those determined by Cofinimmo's independent real estate valuers - are fully in line with Cofinimmo's strategy in the office segment.

Property	Location	Surface area of planned sale	Type of transaction	Conclusion of the planned sale / Foreseen date	Disposal price / Investment budget (in million EUR)
Mercurius 30	Brussels periphery	± 6,100 m²	Divestment	Q1 2023	± 6
Georgin 2	Brussels decentralised	± 17,700 m² (+340 parking spaces)	Divestment	Q1 2023	± 29
Woluwelaan 151	Brussels periphery	± 9,200 m² (+328 parking spaces)	Divestment	Q2 2023	± 10
Loi/Wet 57	Brussels' CBD	± 10,000 m²	Divestment	Q2 2023	± 36
Science/ Wetenschap 41	Brussels' CBD	± 2,900 m²	Divestment	Q2 2023	± 12
Woluwe 58	Brussels decentralised	± 3,900 m²	Divestment	Q2 2023	± 12
Loi/Wet 89	Brussels' CBD	± 3,200 m²	Acquisition	Q2 2023	± 7
Brand Whitlock 87-93	Brussels decentralised	± 6,200 m²	Divestment	Q3 2023	± 12
Nerviens/ Nerviërs 105	Brussels' CBD	± 9,200 m²	Divestment	Q3 2023	± 20
Stationsstraat 100, 102-108 et 120	Other regions	± 14,000 m² (+273 parking spaces)	Divestment	Q4 2023	± 27
Park Hill	Brussels periphery	> 16,000 m²	Divestment	Q4 2023	
Herrmann- Debroux 44-46	Brussels decentralised	± 9,700 m² (+167 parking spaces)	Divestment	Q4 2023	± 60
Everegreen	Brussels decentralised	> 16,000 m²	Divestment	Q4 2023	

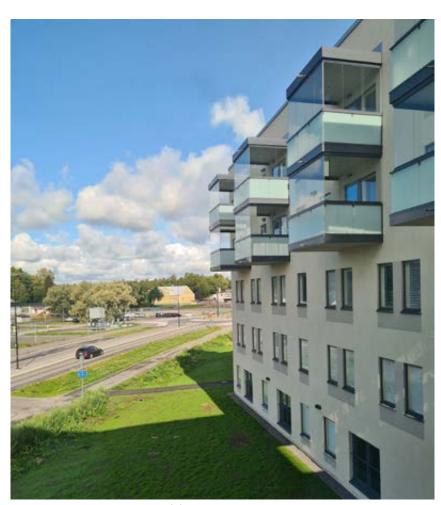
#### Committed office investment programme

Project	Type (of works)	Surface area (in m²) (after works)	Estimated completion date	Total invest- ments	Total invest- ments as at 31.12.2023	Total invest- ments in 2024	Total invest- ments after 2024
			_		(x 1,000,00	O EUR)	
Belgium							
Montoyer 10 (Brussels)	Redevelopment	6,000	Q1 2024	18	14	3	0
Stationsstraat 110 (Malines/ Mechelen)	Renovation	15,000	01 2025	36	22	14	0
TOTAL INVESTMENT PROPERT FINANCE LEASE RECEIVABLES	TIES, NON-CURRENT FINANCIAL ASSET AND ASSOCIATES	rs,		54	36	17	0

# Composition of the consolidated portfolio

At 31.12.2023, the consolidated property portfolio of the Cofinimmo group consisted of 1,211 buildings with a total surface area of 2,500,000 m<sup>2</sup>. Its fair value amounts to 6.2 billion FUR.

Healthcare real estate represents 75% of the group's portfolio and is spread over nine countries: Belgium, France, the Netherlands, Germany, Spain, Finland, Ireland, Italy and the United Kingdom. The share of office buildings accounts for 18% of the consolidated portfolio. This part of the portfolio is located entirely within Belgium, mainly in Brussels, the capital of Europe. The group also owns one distribution network leased to AB InBev, a major player in Belgium and the Netherlands.



Nursing and care home - Raisio (FI)

The portfolio consists of:

#### in Belgium

 healthcare and office assets, a network of pubs and restaurants and public-private partnerships;

#### in France

healthcare assets;

#### in the Netherlands

 healthcare assets and a network of pubs and restaurants;

#### in Germany

healthcare assets;

#### in Spain

healthcare assets;

#### in Finland

• healthcare assets;

#### in Ireland

healthcare assets;

#### in Italy

healthcare assets;

#### in the United Kingdom

healthcare assets.

# Changes in the consolidated portfolio

#### Change from 1996 to 2023

Cofinimmo was approved as a public fixed capital investment company (Sicafi/Vastgoedbevak - now SIR/GVV) in 1996. The investment value of its consolidated portfolio amounted to precisely 600 million EUR at 31.12.1995. At 31.12.2023, it exceeds 6.5 billion EUR.

Between 31.12.1995 and 31.12.2023, the group:

- invested a total of 8,275 million EUR in investment properties (acquisitions, constructions and renovations);
- · divested for a total amount of 2,868 million EUR.

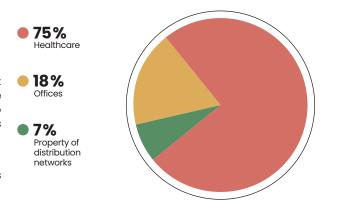
On average, Cofinimmo realised net capital gains on investments of 7% upon disposal (based on the latest annual valuations preceding the disposal, before deduction of payments to intermediaries and other miscellaneous expenses). These figures do not include capital gains and losses realised on the sale of shares of companies owning buildings. These amounts are recorded as capital gains or losses on the sale of securities.

The graph on the bottom of next page shows a breakdown by real estate segment of investments totalling 8,275 million EUR between 1996 and 2023.

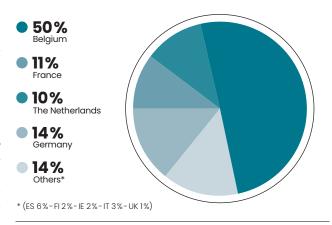
# Change in the investment value of the consolidated portfolio between 1996 and 2023 (x 1,000,000 EUR)

Investment value of the portfolio as at 31.12.1995	609
Acquisitions	6,925
Constructions and renovations	1,351
Net disposal value	-3,074
Realised gains and losses compared to the last annual estimated value	205
Writeback of lease payments sold	233
Change in the investment value	292
Currency translation differences linked to conversion of foreign activities	-1
Investment value of the portfolio as at 31.12.2023	6,539

# Breakdown of the consolidated portfolio by real estate segment (as at 31.12.2023 – at a fair value of 6,231 million EUR - in %)



#### Breakdown of the consolidated portfolio per country (as at 31.12.2023 – at a fair value of 6,231 million EUR – in %)



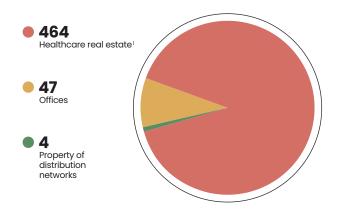
Accelerated growth of the consolidated portfolio (overall consolidated asset between 2018 and 2023 - in billion EUR)



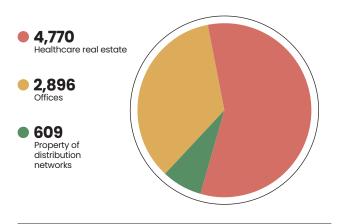
Nursing and care home - Legazpi (Madrid - ES)



#### Breakdown of investments by real estate segment in 2023 (in investment value - x 1,000,000 EUR)



# Breakdown of investments by real estate segment between 1996 and 2023 (in investment value - x 1,000,000 EUR)



#### Change in 2023

The investment value of the consolidated portfolio increased from 6,492 million EUR at 31.12.2022 to 6,539 million EUR at 31.12.2023. At fair value, the figures were 6,200 million EUR at 31.12.2022 and 6,231 million EUR at 31.12.2023.

In 2023, the Cofinimmo group:

- invested a total of 515 million EUR<sup>1</sup> in investment properties (acquisitions, constructions and renovations);
- · divested for a total amount of 303 million EUR.

The divestments carried out in 2023 consisted primarily of 12 office buildings, 14 pubs and restaurants from the Pubstone distribution network, 71 insurance agencies from the Cofinimur I distribution network and 5 assets in healthcare real estate.

The graph on this page shows the breakdown of investments by real estate segment realised in 2023, totalling 515 million EUR, which includes also the change in non-current financial assets, the change in investments in associates and the impact of the consolidation of the SCI Foncière CRF, giving a total of 338 million EUR.

Investment properties (including non-current assets held for sale) increased by 31 million EUR in 2023 (47 million EUR at investment value), i.e. a 0.5% increase. The table on the next page details the change in fair value of the portfolio in 2023 by segment and geographical area.

# Change in the investment value of the consolidated portfolio in 2023 (x 1,000,000 EUR)

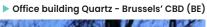
Investment value of the portfolio as at 31.12.2022	6,492
Acquisitions <sup>1</sup>	343
Constructions and renovations	173
Net disposal value	-299
Realised gains and losses compared to the last annual estimated value	-4
Writeback of lease payments sold	1
Change in the investment value	-169
Currency translation differences linked to conversion of foreign activities	1
Investment value of the portfolio as at 31.12.2023	6,539

As well as -1 million EUR in investments in associates, finance lease receivables and other non-current receivables. It should be noted that this amount includes the recognition of investment properties (189 million EUR at investment value; 178 million EUR at fair value) as part of the consolidation of SCI Foncière CRF.

## Change in fair value of the consolidated portfolio by real estate segment and by geographical area in 2023

Real estate segment and geographical area	Change in fair value <sup>1</sup>	Share of the consolidated portfolio
Healthcare real estate	-2.2%	74.9%
Belgium	-2.4%	26.9%
France	2.1%	11.1%
Netherlands	0.5%	8.1%
Germany	-6.6%	14.4%
Spain	-4.9%	5.8%
Finland	1.6%	2.5%
Ireland	-0.8%	1.6%
Italy	-0.5%	3.5%
United Kingdom	-2.1%	1.1%
Offices	-5.8%	17.7%
Brussels CBD	-6.1%	12.0%
Brussels decentralised	-3.1%	3.1%
Brussels periphery	-1.8%	0.6%
Other regions	-9.3%	1.9%
Property of distribution networks	0.3%	7.4%
TOTAL PORTFOLIO	-2.7%	100.0%

1. Without the initial effect of the changes in scope.





# Rental situation of the consolidated portfolio

The commercial management of the group's portfolio is handled entirely in-house: closeness to clients enables the group to build a long-term relationship of trust, an essential element for ensuring a high occupancy rate, long lease maturities and quality tenants.

#### Occupancy rate

The occupancy rate of the consolidated portfolio (excluding assets held for sale), calculated on the basis of contractual rents for space leased and the rental values estimated by independent real estate valuers for unoccupied space was 98.5% at 31.12.2023. It is as follows for each real estate segment:

Real estate segment and country	Occupancy rate	Comment
Healthcare real estate	99.4%	The secret object #5 is a
Belgium	100.0%	Acquired assets are fully leased to neathcare operators, with whom colling signs leases with an initial term of 27 years.  Assets in development are all pre-let.
		Acquired assets are fully leased to healthcare operators, with whom Cofinimmo usually signs leases with an initial term of 12 years.
France	99.6%	As at 31.12.2023, the average residual lease length is 8 years (it was 3 years at 31.12.2022), and two assets are empty. In 2023, 1 asset has been dvested at market value, 1 asset has been delivered and 6 assets entered the portfolio, following the acquisition of a majority stake in the SCI Foncière CRF.
		The asset being developed is pre-let.
		Cofinimmo owns 19 medical office buildings which are directly leased to healthcare professionals who receive their patients in the facilities. As at 31.12.2023, the occupancy rate of these buildings was 98.4%.
The Netherlands	99.1%	All other assets are fully leased to healthcare operators, with whom Cofinimmo usually signs leases with an initial term going from 10 to 20 25 years.
		Assets being developed are all pre-let.
Germany	97.6%	Acquired assets are fully leased to healthcare operators, with whom Cofinimmo usually signs leases with an initial term going from 15 to 30 years.
Other <sup>1</sup>	100.0%	Acquired assets are fully leased to healthcare operators, with whom Cofinimmo usually signs leases with an initial term going from 12 to 35 years.
Offices	93.9%	The large majority of leases signed by Cofinimmo in this segment are 3/6/9 years. The annual rental vacancy risk facing the group represents an average of 10% to 15% of its office portfolio.
		By comparison, the average vacancy rate in the Brussels office market was 7.40% as at 31.12.2023 (source: Cushman & Wakefield).
Door and a distable of		This segment consists of the Pubstone portfolio, as well as two assets: the land reserve Tenreuken located in Brussels, and the federal police station located Kroonveldlaan 30 in Termonde/Dendermonde.
Property of distribution networks	99.8%	Each year, as of the seventh year of the lease (2014), AB InBev has the option of terminating pub and restaurant leases accounting for up to 1.75% of the annual rental income of the total Pubstone portfolio. The group has vacated 208 assets since 2014, of which 13 have been re-let, 192 have been sold and 3 are empty.
TOTAL	98.5%	

#### Timetable of lease maturities

If every tenant were to exercise their first break option, the weighted average residual length of all leases in effect on 31.12.2023 would be 13 years. The graph below shows the lease maturity for each real estate segment as at 31.12.2023.

The average residual lease length would be 13 years if no break option was exercised, i.e. if all tenants continued to occupy their surface areas until the contractual end of the leases.

Furthermore, as at 31.12.2023, nearly 70% of the leases signed by the group had a residual term greater than 9 years (see table opposite).

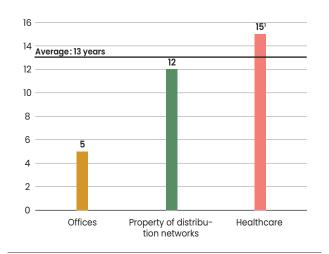
# Breakdown of the consolidated portfolio based on lease maturities (as at 31.12.2023 - in contractual rents)

Lease maturities	Lease maturities
Leases > 9 years	69.8%
Healthcare real estate	58.6%
Property of distribution networks - Pubstone	9.3%
Offices - public sector	0.7%
Offices – private sector	1.1%
Leases 6-9 years	10.5%
Healthcare real estate	6.5%
Offices	3.5%
Property of distribution networks – Others	0.5%
Leases < 6 years	19.7%
Offices	11.2%
Healthcare real estate	8.5%
TOTAL	100%

13 years
Weighted average
residual lease length

**98.5%** Occupancy rate

# Weighted average residual lease length per real estate segment until the first possible break option (as at 31.12.2023 – in number of years)



<sup>1.</sup> For the 'Healthcare' segment, is it as follows: Belgium (17), France (8), Netherlands (10), Germany (20), Spain (20), Finland (16), Ireland (13), Italy (7) and United Kingdom (33).

#### **Tenants**

The group's consolidated portfolio consists of approximately 300 groups of tenants from a variety of sectors. Diversification contributes to the group's moderate risk profile. The listed French group Clariane (previously known as Korian), expert in senior care and support services, is the group's leading tenant. It is followed by AB InBev which leases the Pubstone pubs and restaurants portfolio. The developments in the situation of some healthcare operators is addressed in a separate section on pages 40 and 41 of this document.

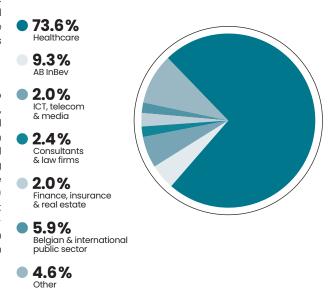
#### Change in rental income

Rental income has increased from 326 million EUR in 2022 to 353 million EUR IN 2023, i.e. up 8.5%. On a like-for-like basis\*, the level of rents increased (+5.5%) between 31.12.2022 and 31.12.2023: the positive effect of new leases (+1.2%) and indexation (+5.9% in total, including in particular +6.2% for healthcare real estate, of which +7.3% in Belgium for example, indexation being usually applied at the anniversary date of the contract) more than compensated the negative impact of departures (-1.2%) and renegotiations (-0.4%). The renegotiations include the effect of the extension of the usufruct of the Loi/Wet 56 and Luxembourg/Luxemburg 40 office buildings occupied by the European Commission, for which the assignments of receivables made in 2008 expired during the year 2022.

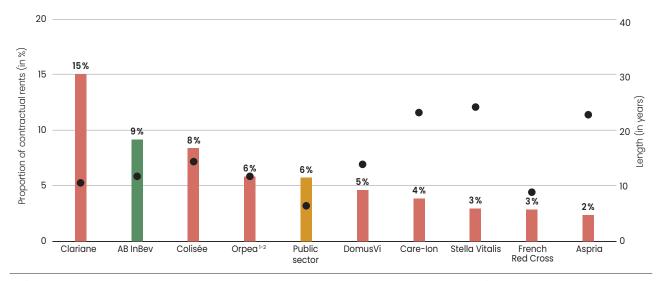
#### Rental income

Cofinimmo is able to secure its long-term revenue thanks to its portfolio diversification strategy and its active commercial management. Over 85% of its rental income is contractually guaranteed until 2028. This percentage increases to 90% if no termination options are exercised and if all of the tenants remain in their rented spaces until the contractual end of their lease.

Breakdown of the consolidated portfolio by tenant business sector (as at 31.12.2023 - based on contractual rents of 355 million EUR - in %)



### Top 10 tenants (as at 31.12.2023 - based on contractual rents - in %) and weighted average residual lease length until the first break option (as at 31.12.2023 - in number of years)



<sup>1.</sup> Of which 1.5% in France, 2.4% in Belgium, 1.7% in Germany and 0.3% in Spain. In addition, the Aldea group, in which Cofinimmo has a 27.1% stake, holds nine sites leased to Orpea in Belgium representing approximately 55% of its rental income. 2. On 20.03.2024, Orpea announced the rebranding of its name to 'Emeis'.

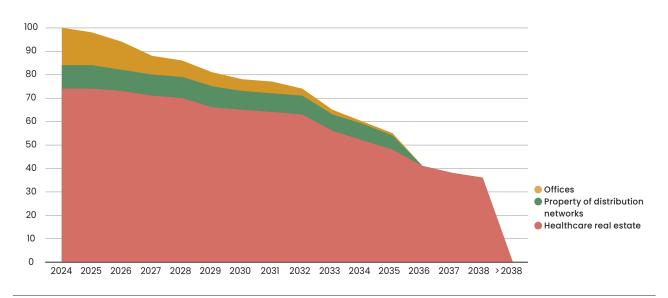
2. On 20.03.2024, Orpea announced the rebranding of its name to 'Emeis'.



Change in g a like-for-like basis\* by real estate segment in 2023

Real estate segment	Gross rental revenues at 31.12.2023 (x 1,000,000 EUR)	Gross rental revenues at 31.12.2022 (x 1,000,000 EUR)	Change	Changes in gross rental revenues on a like-for-like basis*	Share of the consolidated portfolio at fair value
Healthcare real estate	248.0	215.2	+15.2%	4.8%	74.9%
Offices	70.8	75.4	-6.1%	6.4%	17.7%
Property of distribution networks	34.7	35.1	-1.2%	7.8%	7.4%
TOTAL	353.4	325.7	+8.5%	5.5%	100.0%

#### Rental income (as at 31.12.2023 - in contractual rents - in %)



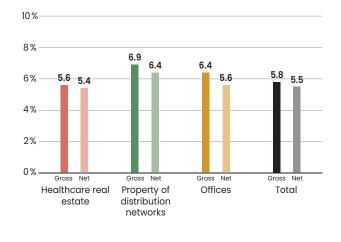
### **Rental yield**

Rental yield is defined as the rental income for rented spaces and the estimated rental value of unoccupied space, divided by the investment value of the buildings (excluding assets held for sale) as established by independent real estate valuers. This rental yield is defined as the capitalisation rate of rental income applied to the real estate portfolio.

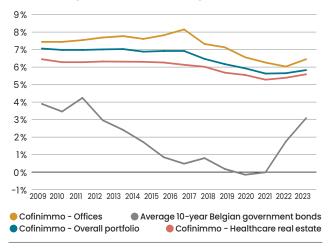
The difference between gross rental yields and net rental yields reflects direct costs: technical costs (maintenance, repairs, etc.), commercial costs (agent commissions, marketing expenses, etc.) and charges and taxes on unoccupied space. The majority of healthcare real estate leases in Belgium, United Kingdom and

Ireland are triple net, while in France, Germany, the Netherlands, Spain, Italy and Finland, the majority is double net (Dach und Fach - see Glossary). The triple net lease implies that maintenance and insurance expenses, as well as taxes, are at the tenant's expense, contrary to the double net lease. Therefore, gross and net rental yields are almost identical in this segment.

#### Gross/net yields per real estate segment (as at 31.12.2023 - in %)



#### Gross rental yield of the Cofinimmo portfolio and annual average of the 10-year Belgian government bonds rate (as at 31.12.2023 - in %)



# Financial resources management

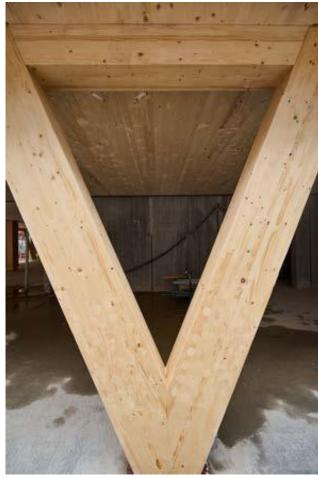
Cofinimmo's financial strategy is characterised by the diversification of its financing sources, regular access to the capital markets, a debt-to-assets ratio close to 45% and the optimisation of the maturity and cost of its financing. Cofinimmo also pays particular attention to the coherence between its financial strategy and its ESG objectives (see chapter 'Strategy' of this document).

Cofinimmo reinforced its financial resources and its balance sheet structure during the last two financial years (cumulative capital increases of 565 million EUR in 2021 and 114 million EUR in 2022) and has continued to do so in 2023 (cumulative capital increases of 247 million EUR and new financings for a total of 230 million EUR). The financing operations during this period enabled the group to improve the maturity timetable of its financial debts, to increase the amount of available financing, and to maintain an average cost of debt\* at particularly low levels. At the end of 2023, Cofinimmo's debt consisted mainly (around 70%) of long-term financing taken out in recent years.

The group's debt and committed credit lines are not subject to any early repayment clauses or changes in margin related to its financial rating. They are generally subject to conditions related to:

- compliance with RREC legislation;
- compliance with debt-to-assets ratio levels and hedging of financial charges through the cash flow;
- · fair value of the real estate portfolio.

The ratios were met at 31.12.2023 and throughout 2023. In addition, no payment defaults on the loan contracts, nor violations of the terms and conditions of these same contracts are expected in the coming 12 months. Failure to meet any of these ratios or certain obligations under the loan agreements would, after a period of notice, result in a default on the loan agreement and the repayment of amounts received under the loan agreement.



Detail of the innovative timber structure of the office building Montoyer 10 - Brussels' CBD (BE)

### Financing transactions in 2023

Cofinimmo reinforced its financial resources and its balance sheet structure during the last two financial years (cumulative capital increases of 565 million EUR in 2021 and 114 million EUR in 2022) and has continued to do so in 2023 (cumulative capital increases of 247 million EUR and new financings for a total of 230 million EUR). The financing operations during this period enabled the group to improve the maturity timetable of its financial debts, to increase the amount of available financing, and to maintain an average cost of debt\* at particularly low levels. Details of the various operations carried out follow below.

#### **Capital increases**

Since 01.01.2023, Cofinimmo carried out four capital increases (optional dividend in the 2<sup>nd</sup> quarter, contributions in kind in the 3<sup>rd</sup> quarter and cash via accelerated bookbuilding in the 4<sup>th</sup> quarter, totalling 247 million EUR).

#### Optional dividend

The ordinary general meeting of 10.05.2023 had decided to distribute a gross dividend of 6.20 EUR per share<sup>1</sup> for the 2022 financial year.

The board of directors decided to offer shareholders the choice between receiving the dividend payment for the year 2022 in new shares or in cash, or to opt for a combination of both means of payment. The subscription price of one new share was set at 73.78 EUR. The new shares are entitled to Cofinimmo's results as from 01.01.2023 (first dividend payable in 2024).

Shareholders were invited to communicate their choice between the different payment modalities between 17.05.2023 and 31.05.2023.

A total of 31% of the 2022 dividend coupons were contributed to the capital against new shares. This resulted in the issue of 599,974 new shares for a total amount of 44.3 million EUR.

The remaining dividend pay-out was settled in cash for a net total amount of 98.3 million EUR<sup>2</sup>. The payment in cash and/or the delivery of securities were made as from 05.06.2023. The effective day of listing of the new shares was 07.06.2023.

Funds not paid in cash will be used by the company to finance property acquisitions and renovation projects.

#### Capital increases through contributions in kind

During the 2023 financial year, Cofinimmo carried out two capital increases through contribution in kind, within the framework of the authorised capital.

- On 07.07.2023, 400,472 new shares were issued for approximately 29 million EUR in the context of the acquisition of the company owning a nursing and care home in Oupeye, Belgium (see page 48);
- On 13.07.2023, 101,495 new shares were issued for approximately
  7 million EUR in the context of the acquisition of a nursing and
  care home in Limerick, Ireland via a purchase with a deferred
  payment of the price and a subsequent contribution in kind
  in Cofinimmo SA/NV of the resulting receivable (see page 59).

#### Capital increases in cash via accelerated bookbuilding

On 04.10.2023, Cofinimmo SA/NV launched a capital increase in cash via accelerated bookbuilding (the 'ABB') with international institutional investors, within the limits of the authorised capital, with cancellation of the preferential subscription right of existing shareholders and without granting an irreducible allocation right to existing shareholders.

The company successfully completed the ABB. 2,785,805 new shares (which corresponds to approximately 8.2% of the outstanding capital prior to the capital increase), were placed with institutional investors at an issue price of 60.00 EUR per share. The issue price represented a discount of 6.6% compared with the last trading price on 03.10.2023 of 64.25 EUR per share. The gross amount of the capital increase amounts to approximately 167 million EUR.

The net proceeds will reinforce the company's balance sheet and will finance the remaining amounts to be invested to complete ongoing development projects.

The issue, delivery and admission to trading on the Euronext Brussels regulated market of the new shares took place on 09.10.2023.

#### Financing operations since 01.01.2023

#### Overall financing developments

- 30.01.2023: Refinancing of a 90 million EUR credit line maturing at the end of January 2023 to bring its maturity to 2030;
- 29.03.2023: New 18 million EUR bilateral credit line maturing in 2030;
- 17.04.2023: Signature of the extension for 210 million EUR of the sustainability-linked syndicated loan for one additional year to bring its maturity to 19.05.2028, with no impact on credit spreads;
- 18.09.2023: Consolidation of a 72 million EUR credit line maturing in 2030 following the consolidation of the property company 'SCI Foncière CRF' (see page 50);
- 06.10.2023: Refinancing of a 50 million EUR credit line maturing at the end of January 2024 to bring its maturity to 2029;

- 18.10.2023: Extension of two credit lines for a total amount of 90 million EUR for 1 additional year to bring their maturity to
- 06.11.2023: Extension of two credit lines for a total amount of 25 million EUR for 1 additional to bring their maturity to 2034;
- 08.01.2024: New 50 million EUR bilateral 'social' credit line matur-

The credit spreads on these instruments are comparable to those of the (re)financing concluded in the previous financial year.

#### Interest rate hedging

In January 2023, Cofinimmo increased its hedging by subscribing to IRS for an amount of 75 million EUR covering the years 2026-2029. In June 2023, Cofinimmo also subscribed to an IRS for an amount of 100 million EUR covering the year 2026. In July 2023, Cofinimmo subscribed to 3 new IRS for 50 million EUR in order to increase its hedging for the year 2026 (100 million EUR) and the years 2028-2030 (50 million EUR). In September 2023, Cofinimmo also subscribed to an IRS for an amount of 75 million EUR covering 2028-2030. Finally, in December 2023, the group signed additional IRS for an amount of 200 million EUR to complete its hedging for the years 2029-2030.



Nursing and care home - Legazpi (Madrid - ES)



#### **Debt structure**

#### Consolidated financial debts

As at 31.12.2023, the current and non-current consolidated financial debt, issued by Cofinimmo SA/NV, amounted to 2,745 million EUR. These included in particular bank facilities and bonds issued

on the financial market. An overview of the bonds is listed in the table below:

Straight (S)/ Convertible (C)	Current (C) / Non current (NC)	Sustainable financing	Nominal amount (x 1,000,000 EUR)		Conversion price (EUR)	Coupon (%)	Issue date	Maturity date
S	NC	-	70.0	99.609	-	1.7000	26.10.2016	26.10.2026
S	NC	Green & social	55.0	99.941	-	2.0000	09.12.2016	09.12.2024
S	NC	Sustainable	500.0	99.222	-	0.8750	02.12.2020	02.12.2030
S	NC	Sustainable	500.0	99.823	-	1.0000	24.01.2022	24.01.2028

As of 31.12.2023, **non-current financial debt** was 1,791 million EUR. These are detailed hereunder.

#### Debt capital market ('DCM')

- 70 million EUR for a non-convertible bond;
- 500 million EUR for a benchmark sustainable bond within the Euronext ESG bonds community;
- 500 million EUR for a benchmark sustainable bond, part of the Luxembourg Green Exchange community, similar to many international issuers, but also including a Belgian real estate developer and the Walloon Region;
- -1 million EUR mainly for the issue below par of the 500 million EUR bond and for accrued interest not yet due on bonds;
- 76 million EUR of long-term commercial paper.

#### **Bank facilities**

- 631 million EUR of committed bilateral and syndicated loans, with an initial term of five to ten years, contracted with approximately twenty financial institutions;
- 5 million EUR in financial debts linked to a right of use;
- 10 million EUR in rental guarantees received.

#### **Current financial debts**

As of 31.12.2023, Cofinimmo's **current financial debts** amounted to 953 million EUR. These are detailed hereunder.:

#### Debt capital market ('DCM')

- 55 million EUR of non-convertible green & social bonds which are part of the Euronext ESG Bonds community of European green & social bond issuers meeting various objective criteria. Cofinimmo is currently one of the few issuers listed in Brussels participating in this committed European community;
- 787 million EUR in sustainable commercial paper with a term
  of less than one year. Short-term commercial paper issues are
  fully covered by liquidity on confirmed long-term credit lines.
  Cofinimmo thus benefits from the attractive cost of such a
  short-term financing programme, while ensuring its refinancing
  in the event that the investment of new commercial paper
  becomes more costly or unworkable.

#### **Bank facilities**

• 111 million EUR in mainly bilateral bank loans maturing within the next twelve months.

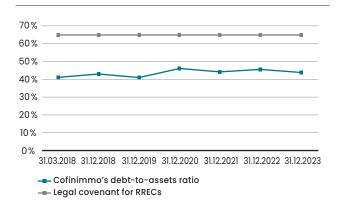
#### **Availabilities**

On 31.12.2023, availabilities on committed credit lines reached 1,786 million EUR. After deduction of the back-up of the commercial paper programme, Cofinimmo had at that date 999 million EUR of available lines to finance its activity.

#### Consolidated debt-to-assets ratio

On 31.12.2023, Cofinimmo met the debt-to-assets ratio test. Its regulatory debt-to-assets ratio (calculated in accordance with the regulations on RRECs as: financial and other debts / total assets) reached 43.8% (compared with 45.6% as at 31.12.2022 and 47.6% as at 30.06.2023). As a reminder, the maximum debt-to-assets ratio for RRECs is 65%.

When the loan agreements granted to Cofinimmo refer to a debt covenant, they refer to the regulatory debt-to-assets ratio and cap it at 60 %.



### Weighted average residual maturity of financial debt

The weighted average residual maturity of the financial debts amounts to four years as at 31.12.2023. This calculation excludes short-term commercial paper maturities, which are fully covered by tranches available on long-term credit lines.

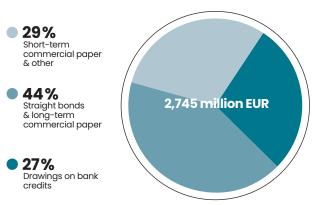
Committed long-term loans (bank credit lines, bonds, commercial paper with a term of more than one year and term loans), for which the total outstanding amount was 3,655 million EUR as to date, will mature on a staggered basis until 2034, as shown in the graph below. For this reason, the financing to be repaid in 2024 consists of a 100 million EUR fixed-rate credit line maturing in April 2024 and a 55 million EUR green & social bond 2016-2024 maturing in December 2024. As these loans were contracted on favourable terms, they will be held by Cofinimmo until maturity.

# Average costs of debt\* and interest rate hedging

The average cost of debt\*, including bank margins, was 1.4% for the 2023 financial year, slightly up compared to that of the 2022 financial year (1.2%) and is in line with the outlook¹.

Cofinimmo opts for the partial hedging of its floating-rate debt through the use of interest rate swaps (IRS) and caps. Cofinimmo conducts a policy aimed at securing the interest rates for a proportion of 50% to 100% of the expected debt over a minimum horizon of 3 years. In this context, the group uses a global

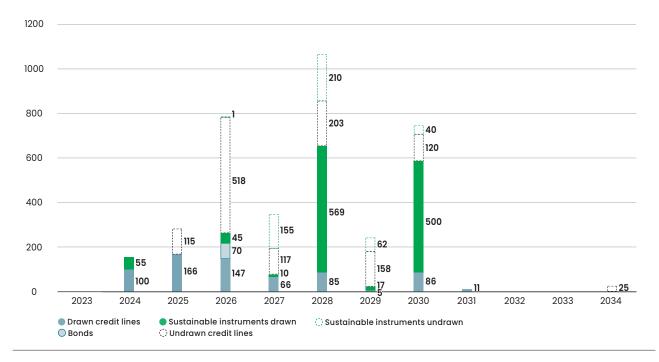




approach (macro hedging). It therefore does not individually hedge each of the floating-rate credit lines.

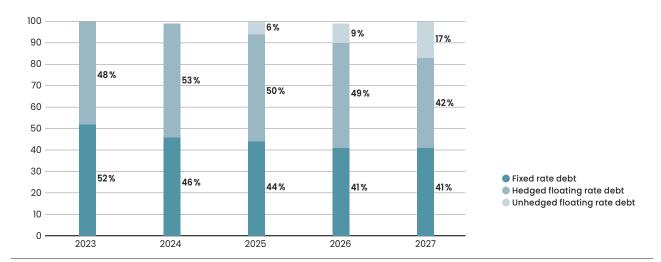
As at 31.12.2023, the breakdown of expected fixed-rate debt, hedged floating-rate debt and unhedged floating-rate debt was presented as shown in the graph on the following page.

#### Timetable of long-term financial commitments on 31.12.2023 (x 1,000,000 EUR)



<sup>1.</sup> i.e. the quarterly outlook derived from the annual outlook presented in the 2022 universal registration document and confirmed in section 10.2 of the press release dated 27.10.2023.

### Breakdown of fixed-rate debt, hedged floating-rate debt and unhedged floating-rate debt (in %)



As at 31.12.2023, the anticipated market interest rate risk was fully hedged as part of the long-term interest rate hedging policy. The hedging at each year-end will gradually decrease to nearly 80% (or more) at the end of 2027 based on the outlook of the debt assumptions (coverage ratio of 100% at the end of 2024, 94% at the end of 2025, 91% at the end of 2026 and 83% by the end of 2027). The weighted average residual maturity of interest rate hedges as at 31.12.2023 is 5 years. The non-hedged part of the financial debt (which fluctuates daily) means that Cofinimmo remains subject to fluctuations in short-term market interest rates. It should also be noted that projected debt may differ from actual debt, which could result in reduced or additional exposure to changes in market interest rates. A sensitivity analysis is provided in the risk factor 'F.1.1.4 Interest rate volatility'.

### **Financial rating**

Since 2001, Cofinimmo has been granted a long-term and short-term financial rating from the Standard & Poor's rating agency. On 21.03.2023, Standard & Poor's confirmed the group's BBB rating for the long term (stable outlook) and A-2 for the short term. Its report was published on 03.05.2023, showing that the group's liquidity has been assessed as adequate.

Following the ABB carried out on 09.10.2023, Standard & Poor's updated their base case for the next 12 to 24 months and the expected credit metrics commensurate with the current BBB rating (see their publication dated 09.10.2023).

#### **Treasury shares**

In accordance with article 8:6 of the royal decree of 29.04.2019 executing the code of companies and associations, Cofinimmo declares that, following the exercise of stock options in the context of remuneration through stock options on Cofinimmo shares (stock option plan), it has disposed over the counter (OTC) Cofinimmo shares which it held with a view to delivering these shares to the concerned persons.

Overview of transactions made between 01.01.2023 and 31.12.2023 in the context of the Stock Option Plan:

Transaction date	SOP plan	Number of shares	Exercise price (EUR)
05.06.2023	2008	1,350	122.92
05.06.2023	2013	2,050	88.12

In accordance with the same article, Cofinimmo declares that it held Cofinimmo shares over the counter (OTC) with a view to delivering these shares to the members of the executive committee. This operation is part of the Long-Term Incentive Plan (LTI) that was approved as part of the remuneration policy by the ordinary general meeting of 13.05.2020. The shares in question will be unavailable to the acquier for the next three years.

Overview of transactions made between 01.01.2023 and 31.12.2023 in the context of the Long-Term Incentive Plan:

Transaction date	Long-Term incentive plan	Number of shares	Exercise price (EUR)
28.03.2023	LTI Plan – 2022 financial year	5,664	66.43

An overview stating all transactions relating to Cofinimmo's treasury shares since 01.01.2020 is available on Cofinimmo's website.

#### Report on the indicators for the green & social portfolio

#### Innovative use of sustainable financing

Cofinimmo is the first European real estate company to have issued green & social bonds. On 09.12.2016, Cofinimmo successfully closed a private placement of green & social bonds for a total amount of 55 million EUR, with an eight-year maturity and a fixed coupon of 2.00%. In November 2020 and January 2022, Cofinimmo strengthened its balance sheet through the issuance of two public benchmark sustainable bonds for 500 million EUR, with a coupon of 0.875 %/year for 10 years and a coupon of 1%/ year for 6 years, respectively. In line with the sustainable financing framework of May 2020 (detailed below), the bonds were placed with institutional investors and are intended to (re)finance assets with a positive contribution to sustainability.

In addition, Cofinimmo continues to diversify its financing, in particular through sustainability-linked credit lines (500 million EUR through 5 operations in 2021 and 2022).

These different sustainability-linked credit lines are not specifically linked to green and social assets of the property portfolio, but provide an incentive for Cofinimmo to achieve its annual target for reducing the energy intensity of its portfolio (30<sup>3</sup> project). The credit margin decreases slightly if the annual target is achieved. If not, the credit margin increases symmetrically.

#### Sustainable financing framework

Cofinimmo pays particular attention to the alignment between its financial strategy and its ESG objectives. In this context, the company reviewed its sustainable financing framework in May 2020 to incorporate recent trends into the financing of sustainable assets which form part of its ESG strategy. In its Second Party Opinion, Vigeo Eiris (now Moody's Investors Services 'MIS') confirmed that this framework is aligned with the 2018 green bond principles, social bond principles, and green loan principles. In accordance with this framework, Cofinimmo can issue a variet The secret transportation is a of sustainable financing instruments, including bonds, convertible bonds, private placements, and (syndicated) bank loan facilities.

Following the final approval by the EU Council, the application of the corporate sustainability reporting directive (CSRD) has been delayed and becomes mandatory for Cofinimmo for the 2025 financial year whose reporting will take place in 2026. However, Cofinimmo already integrates sustainability indicators in its management report since 2010. The group supports the evolution towards a standardised reporting and will continue, as started on a voluntary basis, to deliver externally assured sustainability information backed by third parties.

#### Selection procedure in line with the ESG strategy

The assessment and selection framework was developed through internal and external expertise and is published on Cofinimmo's website.

The assets listed on pages 95 to 98 currently make up the portfolio allocated to green & social bond financing. Selection of these assets was based on prescribed criteria, including fund allocation and ESG criteria. Cofinimmo's selection procedure was developed by combining the internal expertise of teams responsible for the assets with external sources including impact assessment studies, BREEAM requirements, and other technical factors. Each step in the assessment framework was approved by the executive committee and is part of the analytical approach to a building's life cycle (see also 'ESG report', section 'Life cycle management at the heart of the value chain' of this document). All the assets selected were operational at the time of acquisition or were delivered between the date of acquisition and the time of refinancing.

For all new green assets, Cofinimmo declares that environmental certifications have been obtained within the last 3 years or will be obtained in the course of next year.

The date of construction and/or most recent renovation is listed in the property report of this document. The following icon is used to denote green & social assets.

#### **Funds allocation**

Cofinimmo's Treasury department ensures that funds collected through the issuance of green & social bonds are allocated exclusively to assets that make up the company's green & social portfolio. Funds must be allocated within one year of bond issuance and must cover the duration of the bond. The allocation of funds collected prior to the publication of the sustainable financing framework is as follows: 50% to offices with an environmental and sustainability certification and, 50% to healthcare assets dedicated to the housing of vulnerable or dependent people in need of specialised care. Since May 2020, the environmental category has been extended to all segments. A healthcare

real estate asset can therefore be sin as both green and social. The benchm

Until the maturity of sustainable financing nal auditor (currently KPMG Réviseurs d'Entreprises/ peanfisiev soren SRL/BV) conducts an annual assessment which covers the allocation of funds, compliance with eligibility criteria and sustainable benefit indicators associated with selected assets.

The audit report is available in the statutory auditor's report (see pages 364-365). The following icon denotes the indicators verified in the section 'ESG Management' (see pages 98-99 of this document).

#### Committed community

Cofinimmo pays particular attention to the alignment between its financial strategy and its ESG objectives. The company is part of the SBTi-validated Euronext Green Bonds community, which brings together European issuers of green bonds that meet several objective criteria (external reviews, compliance with international standards, regular updates of the green & social financing framework, etc.). Cofinimmo is currently one of the 20 issuers listed in Brussels that participate in this committed European community.

### Components of the sustainable financing framework

Fund allocation

Asset selection

Fund management Annual indicators report

External audit

### Criteria and objectives

#### Two categories of eligible assets

The funds are meant to (re)finance assets that make a positive contribution to the ESG strategy.

Buildings selected for green & social financing are linked to environmental and/or social objectives.

### Green

Investments in existing/future green assets that have an environmental and sustainability certification (BREEAM or BREEAM In-Use with at least a Very Good rating, LEED, HQE or at least a B-level PEB/EPC certification).

### Social

Investments in existing/future assets that provide and/ or promote access to essential healthcare services for vulnerable groups and/or in certain medical specialties.

#### **Objectives**

- Mitigate climate change by implementing energy savings and suppressing or reducing GHG emissions.
- Consider environmental design and management of assets through:
  - Energy performance scorecard;
  - Equipment and installation upgrades;
  - Achievement of BREEAM and/or BREEAM In-Use certifications.

#### **Objectives**

- Renovate and/or expand the healthcare real estate portfolio to meet current and future housing and care needs for vulnerable groups.
- Encourage healthcare operators to reduce their energy footprint by incorporating sustainable architecture, ecological materials and more energyefficient facilities (construction or renovation of buildings).

### Benefits in terms of sustainability

#### Mitigate climate change

Reduce GHG emissions.

#### **Protect natural resources**

Reduce water and energy consumption, use sustainable materials, etc.

#### Improve healthcare services

Increase number of healthcare beds and services provided.

### **Selection procedures**

#### Strategy alignment

- Improve the environmental footprint of the portfolio and the company;
- Ensure the safety of occupants;
- Select socially-aware and responsible projects.

#### Assessment and selection framework

- Environmental criteria;
- · Social criteria;
- Governance criteria;
- Expertise of internal teams;
- External assessments and requirements;
- Approval by the executive committee;
- Treasury allocation;
- Assessment by the external auditor.

#### The secret object #1 is a

### 2016 Green & S



# **Portfolio**

### ▶ 55 million EUR

Issuer	Nominal amount (x 1,000,000 EUR)	Issue price	Coupo	n Issue date	Maturity date
Cofinimmo SA/NV	55	99.941%	2.00	% 09.12.2016	09.12.2024
Energy intensity	GHG intensity	Water int	ensity	Certification	Average age
125 kWh/m²/year	20.7 kg CO <sub>2</sub> e/m²	51	0 I/m²	BREEAM Excellent	5 years

#### Nursing and care home Neo - Rocourt (BE)

Cofinimmo acquired this nursing and care home located in Rocourt (province of Liège/Luik) in 2022. The nursing and care home, whose construction had just been completed at the time of acquisition, primarily hosts the residents of two facilities in the region of Liège/Luik, closed for renovation, which are not part of Cofinimmo's portfolio. It has a total surface area of approximately 10,000 m² and offers 159 beds.

The building has a good energy performance. It is equipped with a gas heating system and air/water heat pumps, which supply the cooling system, a 'type D' ventilation system throughout the building, and photovoltaic panels. The installation of charging stations for electric vehicles is also considered.



Category

green 50% social 50%

100%

Refinancing of part of all the costs of 4 buildings

**50%** 

**50%** 

Healthcare real estate

#### Improvement of healthcare services:

**390** out of **30,500** beds in the categories nursing and care homes (230 beds) and psychiatric and acute care clinics (160 beds) in 3 countries (Belgium, France and Germany).

#### Climate change mitigation:

Energy intensity **12%** below the average energy intensity of the portfolio in kWh/m²/year.

GHG intensity **25%** below the average GHG intensity of the portfolio in kg  ${\rm CO}_2$  e/m².

### **2019 Green Loan Portfolio**

### ▶ 40 million EUR

Issuer	Nominal am (x 1,000,000		Issue date		Maturity date
Cofinimmo SA/NV		40	13.03.2019		31.01.2027
Energy intensity	GHG intensity	Wate	er intensity	Certification	Average age
99 kWh/m²/year	15.7 kg CO <sub>2</sub> e/m²		240 I/m²	BREEAM Excellent	5 years

#### Belliard 40 - Brussels CBD (BE)

Cofinimmo acquired this office building in 2001, located along one of the busiest traffic arteries in Brussels. The company redeveloped it in 2016 into a passive building of around 20,000 m², illustrating its 'life cycle' approach. Thanks to the materials used and the technical equipment installed, this premium environmental building received a BREEAM New Construction Excellent certification.

Since its design, it has been recognised as an 'exemplary building' by the Brussels-Capital Region. This emblematic building has brought about an architectural renewal thanks to its singular structure composed of one block on top of two others, but also thanks to the presence of a transparent five-storey atrium, allowing passers-by to see, from the esplanade running alongside the building, an interior garden located at the rear of the building.

### Category

green 100%

100%

Refinancing of part of all the costs of one building

100%

Offices

Climate change mitigation:

Energy intensity **30%** below the average energy intensity of the portfolio in kWh/m²/year.

GHG intensity **43%** below the average GHG intensity of the portfolio in  ${\rm kg~CO_2~e/m^2}.$ 





### 2020 Sustainable Bonds Portfolio

### ▶ 500 million EUR

Issuer	Nominal amount (x 1,000,000 EUR)	Issue price	Coupon	Issue date	Maturity date
Cofinimmo SA/NV	500	99.222%	0.875%	02.12.2020	02.12.2030
Energy intensity	GHG intensity	Water intensity		Certification	Average age
113 kWh/m²/year	24.3 kg CO <sub>2</sub> e/m²	640 I/m²	A/B/BR	EEAM Excellent	9 years

#### Kaupinkatu 2 - Raisio (FI)

Cofinimmo acquired this nursing and care home in 2022. The building, whose provisional acceptance took place in the 3<sup>rd</sup> quarter of 2023, has 56 intensive care rooms for elderly as well as 42 apartments dedicated to residents with light to moderate care needs. It will consist of two separate five-storey wings. The whole building has a total surface area of approximately 5,000 m² and offers 98 rooms.

The site is located in a residential area adjacent to the local school and sports facilities and benefits from a bus stop just in front of the building. The combination of wood and aluminium triple-glazing windows equipped with blinds, thermal



insulation of the external walls and district heating help reduce the energy intensity of the building, which has a B-level energy performance. Category

green 100%

social 74%

100%

Refinancing of part of all the costs of 45 buildings

74% 26%

Healthcare real estate Offices

Improvement of healthcare services: 2,148 out of 30,500 beds in the categories nursing and care homes (1,554 beds), psychiatric and acute care clinics (419 beds), special care facilities and those with assisted-living units (175 beds) in 6 countries (Belgium, Finland, France, Germany, Spain and the Netherlands).

Climate change mitigation: Energy intensity **20 %** below the average energy intensity of the portfolio in kWh/m²/year.

GHG intensity **12%** below the average GHG intensity of the portfolio in kg CO<sub>2</sub>e/m².

### **2022 Sustainable Bonds Portfolio**

### ▶ 500 million EUR

Issuer	Nominal amount (x 1,000,000 EUR)	Issue price	Coupon	Issue date	Maturity date
Cofinimmo SA/NV	500	99.826%	1%	24.01.2022	24.01.2028
Energy intensity	GHG intensity	Water intensity		Certification	Average age
139 kWh/m²/year	31.6 kg CO <sub>2</sub> e/m²	900 I/m²	A/B/BREE	AM Very Good	12 years

#### Puthof - Borgloon (BE)

Cofinimmo acquired this nursing and care home in June 2020. Built in 2018, the facility welcomes residents in a modern and green environment. It offers 111 beds, including 15 day-care beds, as well as 56 assisted-living apartments over a total surface area of approximately 15,000 m².

The building has a good energy performance. It is equipped with a combined heat and power system and numerous photovoltaic panels. Charging points for electric vehicles are also available. The building is surrounded by a path that crosses the eco-garden, which is tended by sheep from spring onwards.



The building was also granted a BREEAM In-Use Very Good certification.

Category

green 71%

social 100%

100%

Refinancing of part of all the costs of 29 buildings

100%

Healthcare real estate

Improvement of healthcare services: 3,277 out of 30,500 beds in the categories nursing and care homes (2,975 beds), psychiatric and acute care clinics (213 beds), special care facilities and those with assisted-living units (89 beds) in the nine countries where the group operates.

Climate change mitigation: Energy intensity 2% below the average energy intensity of the portfolio in kWh/m²/year.

# 2021 Sustainable Treasury Notes Portfolio

### ▶ 1,250 million EUR

Issuer	Programme maximum amount 1,000,000 EU	(x	ramme update	Maturity date
Cofinimmo SA/NV	1,2	50 0	07.12.2021	
Energy intensity	GHG intensity	Water intensity	Certification	Average age
150 kWh/m²/year	30.1 kg CO <sub>2</sub> e/m²	930 I/m²	А	16 years

#### <u>Laan van Tergooi 8 - Hilversum</u> (NL)

In 2021, Cofinimmo acquired a plot of land on the Monnikenberg campus in Hilversum, 20 km from Amsterdam, where a care clinic was under construction. The clinic, whose provisional acceptance took place in 2023, houses various acute care departments (ophthalmology, dermatology, plastic surgery, ENT, oral surgery), a treatment and diagnosis centre as well as the offices of the supporting departments of Tergooi (the operator), spread over a total surface area of approximately 5,500 m².

The use of a range of sustainable techniques and materials (LED lighting, solar panels, air treatment with heat recovery,



air/water heat pumps) help improve the energy performance of the building (level A+++).

Category

green 3%

social 100%

100%

Refinancing of part of all the costs of 93 buildings

100%

Healthcare real estate

Improvement of healthcare services: 10,659 out of 30,500 beds in the categories nursing and care homes (9,416 beds), psychiatric and acute care clinics (776 beds), special care facilities and those with assisted-living units (467 beds) in 7 countries (Belgium, France, Germany, Ireland, Italy, Spain and the Netherlands).

### **ESG Management**

Environment			
	Healthcare real estate	Offices	Total
Environmental strategy			
Five-year portfolio renewal objective 🗸	4.4%	8.8 %	5.0 %
Energy efficiency of buildings			
Yearly energy intensity (standardised by surface area) 🗸	152 kWh/m²/year	128 kWh/m²/year	142 kWh/m²/year
GHG emissions per year, based on location 🗸	27.6 kg CO <sub>2</sub> e/m²	21.4 kg CO <sub>2</sub> e/m²	25.6 kg CO <sub>2</sub> e/m²
Estimated MWh (solar energy production) 🗸	3,217 MWh	150 MWh	3,965 MWh
Cooperation with tenants to reduce the environmental impact of buildings			
Buildings equipped with remotely readable meters (as % of surfaces)	66%	67%	66% in healthcare real estate and office segments
Number of sustainable collaboration agreements (in % of surface areas)	81%	95%	75 %
Number of inspection visits during which aspects associated with environment have been discussed with the occupant (in % of surface areas)	90%	100%	74%
Inclusion of environmental factors in the supply chain			
Number of projects with life cycle analysis	Since 2016, the life cycle analysis was carried out on 11 projects. The average value of embodied carbon is 383 kg $\mathrm{CO_2e/m^2}$ .		
Number of supplier contracts with environmental clauses concerning major development and refurbishment projects	The supplier code of conduct refers to the environmental policy in its entirety. Suppliers include all suppliers, vendors and service providers as well as general contractors, consultants, agents and others. Commitments relate to compliance, climate change, pollution, water use and recycling.		